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Wholesale Trade in Canada and the
Provinces: Preliminary Report,
1941

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CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS

Wholesale Trade in Canada, 1941
(Preliminary Report)

GENERAL INTRODUCTION

This report presents preliminary information on the wholesale trade of Canada for the year 1941. The data upon which this report is based were secured in connection with the second complete Census of Merchandising and Service Establishments which formed a part of the larger Decennial Census of 1941. In a similar manner, information on the wholesale trade for 1930 was obtained from the first complete Census of Merchandising and Service Establishments for 1930 which was taken in conjunction with the Decennial Census of 1931.

Approximately 25,000 wholesale establishments provided statistical data on their operations in 1941 in connection with the Census of that year. This bulletin shows the number of trading establishments, number of active proprietors, employment and payroll, sales, and stocks of merchandise on hand at the end of the year. A final report will be issued in due course presenting, in addition to the above, such information as customers' accounts outstanding, expenses, distribution of sales by types of customers, number of units, types of legal organizations, and continuity of ownership of wholesale establishments.

Scope of Wholesale Trade

For census purposes, wholesale trade in 1930 and in 1941 was considered to include all establishments and agencies intervening between the producer or manufacturer of commodities on the one hand and retailers or industrial buyers on the other. Some firms are engaged in production and also in the wholesale distribution of goods produced by other concerns. Such firms are included in the wholesale census only when at least 50 per cent of their total sales represented other than their own production. The wholesale field, therefore, begins with the first agency engaged primarily in distribution and ends with the final sales to the retail store, to the industrial consumer, and in the case of commodities to be exported, with the final sales of the exporting establishments to the foreign buyers. Wholesale trade in imported commodities begins with the sales of the importing agency and ends with the final sales to either industrial users or to retail stores.

In terms of establishments, all trading concerns other than the producer or factory and the retail store are considered a part of the wholesale trade of Canada. Sales made from factories, from head offices located at factories, and by individual producers are not considered a part of wholesale trade because these transactions represent the entry of such products into the field of distribution from establishments associated principally with production. Those distributive activities which manufacturing companies conduct through their sales branches, general sales offices, and head offices located apart from their factory locations, however, are included in the Census reports on wholesaling since these operations constitute a part of the Dominion's distributive organization.

Method of Taking the Census of Wholesaling for 1941

The Census of Merchandising and Service Establishments, of which the Census of Wholesaling forms a part, was taken by mail, the mailing list for which had been prepared by the population census enumerators who were instructed to list the names, addresses, and certain other distinguishing features of the business firms located within their respective enumeration areas. These mailing lists were then checked for completeness against records of firms in corresponding fields licensed to operate under authority of the Wartime Prices and Trade Board. Reporting schedules were forwarded early in 1942 to the firms whose names and addresses were thus secured, requesting information on their operations during the calendar year 1941, or, if necessary, for the fiscal year corresponding most closely thereto.

Wholesale Trade and Retail Trade Compared

The field of distribution may be regarded as including a great variety of phases and functions to which the flow of commodities to the different consuming markets is closely related. The retail merchandise trade, by definition and popular designation, however, is composed principally of those establishments which are engaged in the final phase of assembly and disposal of the many products required to meet the individual desires of the Canadian people and which are located at shopping centers where effective demands exist. The commodities sold at retail and consisting of products of both domestic and foreign origin are principally consumers' goods although stores selling various kinds of farm supplies and equipment are also included in retail trade statistics. By virtue of these structural features, therefore, retail sales by kinds of business constitute an accurate measure of the values of such products purchased by the Canadian population.

The composition of the wholesale trade, however, differs in a number of important respects from that of the retail merchandise trade, and for this reason the two series of statistics are not directly comparable. Thus, the wholesale field is a composite of the activities of many specialized organizations found at different levels in the distributing process. These include, in addition to the wholesale merchant commonly associated with the servicing of retail stores, such establishments as bulk tank stations, brokers, commission merchants, selling agents, manufacturers' sales branches and assemblers of primary products. Reflecting the flow of commodities from production and original assembly points toward their final markets a considerable volume of trade is carried on between various types of wholesale establishments, especially among agents, brokers, commission merchants, and assemblers of primary products. These sales are duplicated in the sales of other wholesale establishments especially in the sales of wholesale houses and export merchants.

A second difference between the composition of the wholesale and retail trade figures lies in the fact that the sales of some kinds of business included in one field are not covered in the other. As one instance, direct sales of merchandise from manufacturing establishments or head offices located at factories to large retail outlets, especially chain and departmental store organizations, appear in retail sales statistics but do not form a part of wholesale sales because such merchandise did not enter the wholesale distributive system. Conversely, there is the value of export sales made through wholesale establishments without a counterpart in retail trade. In the same way, a substantial volume of the wholesale trade is transacted in such products as industrial equipment, supplies and various raw materials without the appearance of these commodities or fabricated items in retail merchandise trade which is composed principally of consumers' goods.

Direct comparisons between the sales of wholesale merchants selling principally to the retail trade and the sales of retail stores in the same kinds of business are likewise inadvisable due to factors peculiar to these types of distributive organizations. Wholesale merchants, for instance, often sell minor quantities of merchandise to wholesale merchants situated in other localities with resulting duplications in the total sales volumes of such organizations. Again, many wholesalers, especially in the food field, sell substantial quantities of goods to industrial users, to logging and lumbering establishments situated in relatively inaccessible areas, and to the various stations of the Armed Forces in Canada. These sales, of course, have no counterpart in retail trade.

Differing classifications of wholesale merchants and retail establishments by kinds of business constitute another difficulty in comparing the sales volumes of wholesalers and retailers. These classifications, of necessity, have been determined by the principal commodity compositions of each wholesale and retail establishment and are independent of any wholesale-retail trade relationships. Thus, the sales of wholesale houses and retail stores even in the same kinds of business do not necessarily consist of the same distributions of commodity sales. Again, retail stores classified in one kind of business may obtain some quantities of merchandise from wholesale merchants classified in another kind of business. This is exemplified in the case of country general stores which have recorded a sharp increase in sales volume during the war period. Sales of foodstuffs by such stores comprise a significant proportion of the trade of these outlets and, as a result, country general stores rely on both wholesalers of food products and on other wholesale merchants for their supplies of merchandise.

Wholesale Trade, 1941, Based on Establishments

Paralleling the practice followed for 1930, a separate return was required for each wholesaling establishment operating in Canada during 1941 even though the establishment was a branch or sales office of a larger organization. The reporting establishments consisted of wholesale houses, warehouses, offices and occasionally parts of offices shared with other business units. A place of business maintained for the transacting of business was in all cases considered as an establishment for census purposes.

The collection of statistics on wholesale trade by establishments enables information to be compiled by geographic location. This method, unfortunately, involves the allocation of the entire sales of an establishment to one locality irrespective of whether such sales were made entirely within the trading area of that center or were made partly in other areas of the Dominion. For instance, in the case of wholesale establishments located, say, in Toronto, and selling either through travellers or by mail in all parts of Canada, the total sales of these concerns would be attributed to that city.

The inclusion of all types of wholesale establishments has meant that reports were received from many wholesale concerns which did not carry stocks or take title to the merchandise for which they received orders. In the case of such offices, the orders would be sent to the manufacturers, producers, or assemblers, and the goods would be shipped directly to the purchasers.

Some establishments were found to carry on both a wholesale and a retail business. If 51 per cent or more of the business was done on a wholesale basis, the concern was classed as a wholesale establishment, but if 50 per cent or more of the sales were made at retail the store was included in the retail census.

Methods of Classification

Wholesale establishments for census purposes, have been classified by type of operation and by kind of business. Wholesale trading units are classified by type according to the nature of their operations and the functions performed, and by kind of business according to the principal line or lines of commodities carried.

Types of wholesale establishments--As shown in this report, wholesaling establishments have been classified by type into six principal categories, that is, service and limited-function wholesalers, manufacturers' sales branches and offices, bulk tank stations, agents and brokers, assemblers of primary products, and other type of operation. Service and limited-function wholesalers in the three-party system of distribution--manufacturer or producer, wholesaler and retailer, perform the essential functions of selling and assembling, and in varying degree those activities relating to transportation, warehousing and financing. Service wholesalers, performing all of the functions cited above, are composed of voluntary group wholesalers closely related to voluntary chains of retail stores, and of wholesale merchants which, operating in a similar manner, sell to independent retailers. This group also includes import merchants chiefly engaged in handling imported goods, and export merchants engaged principally in foreign trade. Limited-function wholesalers are less important than service wholesalers both in number of establishments and in total sales. These wholesalers are composed of cash-and-carry wholesalers, mail order wholesalers, drop shippers or desk jobbers, and wagon distributors, the limited functions of which are fairly accurately indicated by their designations.

Manufacturers' sales branches and offices are maintained and operated by manufacturers and consist of branches with stocks of merchandise, branches without stocks, and manufacturers' general sales offices operated as independent units apart from the manufacturing establishments. Large orders such as export contracts, and frequently government orders, are often filled through these general sales offices. Separately incorporated selling organizations of manufacturing concerns, however, are classified by type according to the nature of the functions performed rather than as branches or sales offices of such companies.

Agents and brokers as a class are distinguished by the fact that they are engaged principally as intermediaries in the transfers of title to commodities as between the owners of such merchandise and those requiring those commodities for their individual operations. For purposes of this report, agents and brokers include the activities of auction companies, commission merchants, brokers, export and import agents or brokers, manufacturers' agents, purchasing agents or resident buyers and selling agents. These types are found at different stages in the process of wholesal distribution. The primary functions of agents and brokers consist of providing focal points for transactions between numerous and often widely dispersed buyers and seller and facilitating the assembly and negotiation of purchasing or selling orders for the clients.

Agents and brokers may act for one or many principals in either a buying or selling capacity and may deal in one or a number of different lines of merchandise, receiving fees or commissions as remuneration for such services. They trade in Canadian products en route to domestic or export markets and may negotiate purchases or sales of foreign products. Agents and brokers do not take title to the commodities in which they deal but some types may maintain consignment stocks of different lines of goods.

Assemblers of primary products operate at local producing points and the activities of these establishments are usually concerned with the initial aspects of assembling merchandise from primary producers for distribution. This group, including both private and cooperative marketing institutions are composed of city and country buyers of primary products, packers and shippers, cooperative marketing associations, cooperative sales agencies, and independent and line elevators. Some of these firms operate in part on their own account and in part on a commission basis; if their activities are concerned essentially with the initial assembly of primary products from producers, however, they have been included in this group of wholesale establishments. Assemblers are concerned principally with agricultural commodities but similar establishments are also found in furs and forest products where, as in agriculture, a relatively large number of small producing units are widely dispersed over geographic areas.

Bulk tank stations constitute a separate classification of wholesale establishments. These establishments are engaged entirely in the distribution of gasoline and oil by tank wagons to the retail trade, and to such users as farmers, fishermen and small industrial users. Many bulk tank stations are owned by the refining companies. These stations may be classified by methods of operation and remuneration between those operated on a salary basis and those operated on a commission basis. In the former, the operator is paid a salary by the company which is usually responsible for the other expenses of the establishment. In the second method, the refiner will allow the operator an overall commission to cover all expenses of the station. The third type of bulk tank stations is composed of those independently owned and operated. Statistics on bulk tank stations presented in this report include all three types but in the final report such statistics will be presented, where possible, by individual types of bulk tank stations.

Other types of wholesale establishments constitute the sixth and final grouping of wholesaling trading units for purposes of this preliminary report. Distributing warehouses, film exchanges and government-owned companies comprise this classification. Distributing warehouses, which exclude chain warehouses, are engaged principally in distributing and storing goods with little emphasis upon the other functions of other wholesale merchants. Receipts from sales of merchandise must comprise at least 50 per cent of total receipts for these establishments to be classified as this type. Distributing warehouses are found chiefly in the alcoholic beverages trade. Film exchanges are the agencies through which motion picture films are distributed to the exhibitors. Receipts from the "rentals" of films provide the principal source of revenue for these exchanges. Government-owned companies found in the wholesale trade are engaged principally in the accumulation, storage, and distribution of a number of commodities principally required for the war effort. To avoid disclosure of individual operations, the activities of such companies are not shown by kinds of business.

Wholesale Kinds of Business

As has already been mentioned, classifications by kinds of business are determined by the sales of the principal commodity or groups of commodities handled or dealt in by wholesale trading establishments. In some groups, sales figures given by kinds of business are indicative of the sales of the commodities handled. In many other cases, where the terms are more inclusive or where establishments handle commodities other than those indicated by the classifications, total sales are not synonymous with the total sales of the commodities which designate the different kind-of-business groups.

For census purposes, wholesale trade has been divided into twenty-five major groups according to kinds of business. These groups are composed of over eighty minor classifications which, in turn, consist of more than 150 particular kinds of business. Such divisions reflect the natural grouping of individual wholesale establishments according to the sales of the principal commodity or lines of products dealt in. Thus, each wholesale schedule was assigned a kind-of-business classification according to whether its sales were composed principally of a single commodity, of two related products, of a general line of related commodities, or of residual and non-classifiable products. These schedules were then grouped into particular, minor and major kinds of business. In this report, wholesale trade is shown by major and minor kinds of business, the classifications for which are shown in the tables presenting wholesale trade by kinds of business. The final report, however, will present complete statistics on wholesale trade for all three kind-of-business groupings in as much detail as possible.

The publication of full particulars for each classification is dependent upon the number of establishments engaged in the different trades. In some instances, it is impossible to present full details without revealing the operations of individual establishments. In such cases, the detailed kind-of-business classifications were combined into broader groups, or where this did not suffice, the statistics of the firms concerned were included in the "all other" kind-of-business classification. For the different provinces, where the number of reports is relatively large, it is possible to give much more detailed information than for the smaller localities or geographic divisions.

GENERAL ANALYSIS

There were 24,627 establishments active in wholesale trade in 1941, according to the statistics shown in Table 3 of this report. These concerns obtained net sales of \$5,221,520,800 in the Census year, of which \$4,182,410,400 was made on own account and \$1,039,110,400 was transacted on a commission basis. Stocks of merchandise on hand at the end of the year were valued at \$507,563,600 by the reporting establishments, of which \$481,841,300 represented the value of owned inventories and \$25,722,300, the value of merchandise held on a consignment basis. A total of 117,333 full-time employees were engaged in wholesale trade in 1941, of which 94,571 were male and 22,762 were female. In the same period there were 13,728 proprietors of unincorporated companies, including partnerships, who were active in wholesale trade. Total salaries, wages and commissions paid to full-time employees amounted to \$188,284,200 in the Census year.

Wholesale Trade, 1941, by Types of Establishments

Service and limited-function wholesalers comprised the most important group in the wholesale field in 1941, both in point of view of number of establishments and in total sales volume. Such wholesalers operated 9,780 establishments or nearly 40 per cent of the total number and obtained net sales of \$2,307,506,200, or about 44 per cent of total for all types. Manufacturers' sales branches and offices were next in importance in point of trade volume with sales comprising about 25 per cent of the grand total. Agents and brokers ranked third with sales of \$926,353,300. Number of establishments and sales by types of operation are presented in the following table:

Wholesale Trade, 1941, by Types of Establishments

Types	Number of establishments		Net sales	
	Number	Per cent of total	Amount	Per cent of total
Total, All Types	24,627	100.00	\$ 2,221,520,800	100.00
Service and limited-function wholesalers .	9,780	39.71	2,307,506,200	44.19
Manufacturers' sales branches and offices.	1,613	6.55	1,199,751,600	22.98
Petroleum bulk tank stations	3,982	16.17	216,111,600	4.14
Agents and brokers	2,132	8.66	926,353,300	17.74
Assemblers of primary products	6,827	27.72	433,351,500	8.30
Other types of operation	293	1.19	138,446,600	2.65

A somewhat different ranking of the major types of wholesale establishments is apparent when the number of establishments operated is considered. Thus, assemblers of primary products are second to service and limited-function wholesalers with 6,827 establishments comprising nearly 28 per cent of all wholesale trading units, followed in order by petroleum bulk tank stations, agents and brokers, manufacturers' sales branches and offices, and other types of operation.

Wholesale Trade, 1941, by Kinds of Business and Types of Establishments

Wholesale trade of Canada in 1941 by major kinds of business is presented in Table 1 in terms of the number of establishments and total net sales of service and limited-function wholesalers, manufacturers' sales branches and offices, agents and brokers, assemblers of primary products, and other types of operation specializing in the different kinds of business.

Service and limited-function wholesalers were active in all of the trades shown in this table but are particularly important in the grocery and food specialties and the food products trades. Firms specializing in groceries or food specialties transacted 15 per cent of the total business done by all service and limited-function wholesalers. Firms engaged in the food products trades added another 10 per cent. Sales of service and limited-function wholesalers dealing in machinery, equipment and supplies, exclusive of electrical products, ranked third in 1941, forming over 9 per cent of the total trade of all such concerns.

The trade of manufacturers' sales branches and offices, second in point of total sales to service and limited-function wholesalers, is somewhat more concentrated in certain kinds of business than the latter type of wholesale concerns. Thus, four-fifths of the sales of all manufacturers' sales branches and offices are transacted in eight of the twenty-two major kind-of-business groups for which statistics were reported by such branches and offices, while four-fifths of the sales of service and limited-function wholesalers are concentrated in eleven of the twenty-five kinds of business shown in Table 1. Sales of manufacturers' sales branches and offices specializing in the distribution of metals and metal work formed the highest percentage of the total sales of all such establishments, accounting for 14.76 per cent of total sales, followed closely by manufacturers' sales branches and offices specializing in dry goods and apparel and in the electrical goods trades. In 12 of the major kind-of-business groups, sales of manufacturers' sales branches and offices ranged between 4.24 per cent and 0.09 per cent of total sales of all such branches and offices. As would be expected there were no manufacturers' sales branches and offices engaged in the distribution of farm products (raw materials), general merchandise, and waste materials.

About 62 per cent of the total sales of all agents and brokers in 1941 were made by those establishments whose activities were confined principally to the sale of farm products (raw materials), dry goods and apparel, and of groceries and food specialties. The sales of agents and brokers dealing mainly in farm products (raw materials) amounted to nearly 39 per cent of the sales of all such establishments and include the transactions of cash grain brokers, other types of brokers, commission merchants, and auction companies engaged in the flower and nursery stock, grain, livestock, and hides, skins, fur and wool trades. The fact that such agents and brokers with only 169 establishments were able to make sales of \$360,789,700 in the census year strikingly attests to the centralized nature of the markets found in these kinds of business. Agents and brokers in the dry goods and apparel trades ranked second, with 12.52 per cent of the total sales of all agencies, closely followed by agents and brokers specializing in the sale of groceries and food specialties whose trade comprised 11.03 per cent of the total sales of all agents and brokers in 1941.

Sales of assemblers of primary products are, of course, concentrated principally in the sale of farm products (raw materials) and in the handling of certain agricultural food products, such as fruit and vegetables, which may be consumed in the unprocessed state. In addition, a small number of establishments were active in the off-farm movement of such farm supplies as hay, grain, feed, and seeds which were subsequently used in other farming areas or were exported.

Sales of other types of wholesale establishments in many cases cannot be shown by kinds of business because such a practice would disclose the operations of some individual concerns. In such instances, the sales of these establishments have been included in the "all other" kind-of-business group. Of the remaining establishments classified as "other types" which can be shown by kinds of business for 1941, the sales of concerns in the amusement, sporting and photographic goods trade which amounted to \$13,028,700 are composed principally of the receipts by film exchanges of rentals for moving picture films. In the same way, the sales of other wholesale establishments in the chemicals, drugs and allied products trade, amounting to \$42,527,000, consist principally of the wholesale sales of beer by brewers' warehouses.

Geographic Distribution of Wholesale Trade, 1941

Nearly two-thirds of the wholesale trade of the Dominion in 1941 was transacted in the provinces of Quebec and Ontario according to the table shown below. Quebec obtained 32.56 per cent of the total trade while Ontario's share amounted to 32.87 per cent. Number of establishments and wholesale sales by provinces are presented in the following table:

Total Wholesale Trade, 1941, by Provinces

Provinces	Number of establishments		Net sales	
	Number	Per cent of total	Amount	Per cent of total
CANADA, Total	24,627	100.00	\$ 5,221,520,800	100.00
Prince Edward Island	100	0.41	13,192,800	0.25
Nova Scotia	688	2.79	152,119,400	2.91
New Brunswick	509	2.07	89,009,300	1.71
Quebec	5,079	20.62	1,699,874,700	32.56
Ontario	6,232	25.31	1,716,227,900	32.87
Manitoba	2,157	8.76	572,859,100	10.97
Saskatchewan	4,834	19.63	280,551,600	5.37
Alberta	3,313	13.45	320,657,400	6.14
British Columbia	1,715	6.96	377,028,600	7.22

The distribution of the sales of service and limited-function wholesalers in 1941 reveals an even greater degree of concentration in Quebec and Ontario than is shown in the distribution of the entire wholesale trade for the same year. This is due in part at least to the inclusion of the sales of assemblers of primary products, of agents and brokers, and of bulk tank stations, all of which are relatively important in the Prairie Provinces. Number of establishments and sales of service and limited-function wholesalers are shown below:

Number of Establishments and Value of Sales for Service and Limited-Function Wholesalers, 1941, by Provinces

Provinces	Number of establishments		Net sales	
	Number	Per cent of total	Amount	Per cent of total
CANADA, Total	9,780	100.00	\$ 2,307,506,200	100.00
Prince Edward Island	39	0.40	5,068,400	0.22
Nova Scotia	378	3.86	81,617,600	3.54
New Brunswick	258	2.64	51,805,900	2.25
Quebec	3,450	35.28	814,627,100	35.30
Ontario	3,610	36.91	805,437,600	34.90
Manitoba	555	5.67	187,268,700	8.12
Saskatchewan	291	2.98	71,021,300	3.08
Alberta	393	4.02	101,616,500	4.40
British Columbia	806	8.24	189,043,100	8.19

The Census of Merchandising and Service Establishments for 1930 indicated that a major proportion of the wholesale trade of Canada was concentrated in large centers of population. Indeed almost 70 per cent of all wholesale sales and about 80 per cent of all sales by service and limited-function wholesalers were attributed to the cities of Montreal, Toronto, Winnipeg and Vancouver by the Census for that year. A similar distribution was revealed by the Census for 1941 when about 64 per cent of the entire wholesale trade and almost 65 per cent of the sales of service and limited-function wholesalers were concentrated in the same cities. The above proportions, of course, are based upon the sales of establishments located in these four leading cities, many of which sell to concerns in other centers and provinces of the Dominion. Such sales, as has already been mentioned, are attributed to the cities in which the sellers were located.

Number of establishments, sales, the percentage distribution of establishments in 1941, and the distribution of wholesale trade in 1941 are shown for Canada and the four largest cities of the Dominion in the following table:

Wholesale Trade in Four Leading Cities, 1941

City	Number of establishments 1941		Net sales, 1941	
	Number	Per cent of total	Amount	Per cent of total
CANADA, Total	24,627	100.00	\$ 5,221,520,800	100.00
Montreal	2,966	12.04	1,438,489,100	27.55
Toronto	2,771	11.25	1,110,048,900	21.26
Winnipeg	917	3.72	488,093,900	9.35
Vancouver	1,085	4.41	301,424,200	5.77
Total, 4 leading cities ..	7,739	31.42	3,338,056,100	63.93
All other places, total	16,888	68.58	1,883,464,700	36.07

The proportion of the sales of all service and limited-function wholesalers made by such wholesalers located in the four leading cities of the Dominion in 1941 did not differ markedly in total from the proportion of the entire wholesale trade transacted in these same cities. Thus, 64.59 per cent of the sales of all service and limited-function wholesalers in 1941 was attributed to these four cities while 63.93 per cent of the entire wholesale trade was concentrated in the same centers in the census year. The proportions of the sales of all service and limited-function wholesalers attributable to each of the four leading cities, however, differ somewhat from the proportions of the entire wholesale trade transacted in each of these centers. The largest variation in this regard is seen in the statistics for Winnipeg where 9.35 per cent of all wholesale trade and 7.33 per cent of the sales of all service and limited-function wholesalers was transacted in 1941. Figures on the number and sales of service and limited-function wholesale establishments are shown in the following table for the four leading cities of the Dominion.

Service and Limited-Function Wholesalers, 1941,
in Four Leading Cities

City	Number of establishments, 1941		Net sales, 1941	
	Number	Per cent of total	Amount	Per cent of total
CANADA, Total	9,780	100.00	\$ 2,307,506,200	100.00
Montreal	2,101	21.48	642,361,000	27.84
Toronto	1,836	18.77	521,885,000	22.62
Winnipeg	468	4.79	169,248,300	7.33
Vancouver	603	6.17	156,852,300	6.80
Total, 4 leading cities .	5,008	51.21	1,490,346,600	64.59
All other places, total	4,772	48.79	817,159,600	35.41

Employment in Wholesale Trade, 1941

In 1941, there were 13,728 active proprietors and 117,333 full-time employees engaged in wholesale trade. No statistics are available on the remuneration of such proprietors, but the 117,333 full-time employees received \$188,284,200 in salaries, wages and commissions during the census year. Number of employees, payroll, and average wages per employee are presented below:

Employment, Payroll and Average Wages per Employee, 1941,
by Major Types of Wholesale Establishments

Types	Employees		Payroll		Average wage per employee
	Number	Per cent of total	Amount	Per cent of total	
Total Wholesale Trade (All types) .	117,333	100.00	\$ 188,284,200	100.00	\$ 1.605
Service and limited-function wholesalers	74,630	63.61	116,389,700	61.81	1,560
Manufacturers' sales branches and offices	20,661	17.61	39,852,100	21.16	1,929
Petroleum bulk tank stations ...	5,103	4.35	6,920,100	3.68	1,356
Agents and brokers	4,532	3.86	8,841,500	4.70	1,951
Assemblers of primary products .	10,366	8.83	13,120,200	6.97	1,266
Other types of wholesale establishments	2,041	1.74	3,160,600	1.68	1,549

Service and limited-function wholesalers rank first in terms of number of full-time employees engaged and in total payroll disbursed, employing 63.61 per cent of all full-time employees engaged in wholesale trade and accounting for 61.81 per cent of the total payroll. Manufacturers' sales branches and offices were next in importance with about 18 per cent of all full-time employees and disbursing slightly over 21 per cent of the total payroll. In terms of average annual wages per full-time employee, however, the ranking was somewhat different. Thus, employees of agents and brokers received the highest average wage of \$1,951 per year while the average earnings in manufacturers' sales branches and offices amounted to \$1,929 per year.

In line with the concentration of wholesale trade in the province of Quebec and Ontario, 62 per cent of all full-time workers were employed in those provinces during the census year. The distribution of payroll by provinces was similarly concentrated, wholesale establishments in Quebec and Ontario disbursing nearly two-thirds of all salaries, wages and commissions paid in wholesale trade in 1941. British Columbia ranked third, with nearly 10 per cent of all full-time employees in wholesale trade, these employees receiving almost 10 per cent of the total wage bill. Number of full-time employees, payroll, and average annual wages per employee are shown in the following table.

Employment, Payroll, and Average Wages per Employee, 1941,
by Provinces

Province	Employees		Payroll		Average wage per employee
	Number	Per cent of total	Amount	Per cent of total	
CANADA, Total	117,333	100.00	\$ 188,284,200	100.00	\$ 1,605
Prince Edward Island	443	0.38	441,200	0.23	996
Nova Scotia	4,091	3.49	5,685,800	3.02	1,390
New Brunswick	3,173	2.70	4,393,000	2.33	1,384
Quebec	32,513	27.71	54,145,000	28.76	1,665
Ontario	40,234	34.29	67,321,500	35.75	1,673
Manitoba	9,545	8.13	14,928,100	7.93	1,564
Saskatchewan	8,117	6.92	11,440,100	6.08	1,409
Alberta	8,135	6.93	12,175,000	6.47	1,497
British Columbia	11,082	9.45	17,754,500	9.43	1,602

The number of active proprietors of unincorporated companies, including partners in partnership organizations, are shown in Table 2, by provinces, and by major types of wholesale establishments. The distribution of active proprietors by provinces, as percentage of the total number of such proprietors, is as follows: Prince Edward Island, 0.57 per cent; Nova Scotia, 2.67 per cent; New Brunswick, 2.06 per cent; Quebec, 26.85 per cent; Ontario, 31.32 per cent; Manitoba, 8.40 per cent; Saskatchewan, 11.69 per cent; Alberta, 9.45 per cent; and British Columbia, 6.99 per cent.

Table 1.--CANALIA--Summary of Wholesale Trade, 1941, by Kinds of Business and Types of Operation

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Kind of business	Number of establishments		Net sales	
	Number	Per cent of total	Amount	Per cent of total
Service and Limited-Function Wholesalers				
Total, All Kinds	9,780	100.00	\$ 2,307,506,200	100.00
Amusement, sporting and photographic goods	71	0.73	5,677,600	0.25
Automotive	569	5.82	68,923,000	2.99
Chemicals, drugs and allied products	376	3.84	93,250,900	4.04
Coal and coke	168	1.72	148,816,700	6.45
Dry goods and apparel	711	7.27	120,311,500	5.21
Electrical goods	229	2.34	41,641,100	1.80
Farm products (raw materials)	442	4.52	153,979,600	6.67
Farm supplies	178	1.82	29,150,800	1.26
Food products	1,764	18.04	234,927,900	10.18
Forest products (except lumber)	112	1.14	10,235,400	0.44
Furniture and house furnishings	183	1.87	27,614,800	1.20
General merchandise	69	0.71	21,097,300	0.91
Groceries and food specialties	739	7.56	346,291,200	15.01
Hardware	216	2.21	108,286,000	4.69
Jewellery	134	1.37	15,428,400	0.67
Leather and leather goods	95	0.97	11,304,400	0.49
Lumber and building materials (other than metal)	439	4.49	121,580,000	5.27
Machinery, equipment and supplies (except electrical)	950	9.71	218,078,500	9.45
Metals and metal work	84	0.86	87,385,900	3.79
Paper and paper products	234	2.39	138,896,400	6.02
Petroleum and petroleum products	62	0.63	6,338,300	0.27
Plumbing and heating equipment and supplies	123	1.26	38,936,800	1.69
Tobacco and tobacco products (except leaf)	452	4.62	165,241,000	7.16
Waste materials (including scrap metal)	943	9.64	52,867,700	2.29
All other	437	4.47	41,245,000	1.79
Manufacturers' Sales Branches and Offices				
Total, All Kinds	1,613	100.00	\$ 1,199,751,600	100.00
Amusement, sporting and photographic goods	10	0.62	3,475,100	0.29
Automotive	44	2.73	50,765,100	4.23
Chemicals, drugs and allied products	150	9.30	97,680,300	8.14
Coal and coke	1	-	(x)	-
Dry goods and apparel	176	10.91	161,184,300	13.43
Electrical goods	132	8.18	134,293,900	11.19
Farm supplies	7	0.43	5,381,300	0.45
Food products	191	11.84	87,096,300	7.26

Table 1.--CANADA--Summary of Wholesale Trade, 1941, by Kinds of Business and Types of Operation--(Cont'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Kind of Business	Number of establishments		Net sales	
	Number	Per cent of total	Amount	Per cent of total
Manufacturers' Sales Branches and Offices--(Concl'd)				
Forest products (except lumber)	3	-	\$(x)	-
Furniture and house furnishings	67	4.15	13,154,100	1.10
General merchandise	-	-	-	-
Groceries and food specialties	214	13.27	114,036,500	9.51
Hardware	11	0.68	5,775,800	0.48
Jewellery	5	0.31	1,066,800	0.09
Leather and leather goods	25	1.55	10,014,300	0.83
Lumber and building materials (other than metal)	43	2.67	26,998,000	2.25
Machinery, equipment and supplies (except electrical)	179	11.10	73,976,800	6.17
Metals and metal work	75	4.65	177,151,500	14.76
Paper and paper products	102	6.32	50,860,800	4.24
Petroleum and petroleum products	30	1.86	118,148,100	9.85
Plumbing and heating equipment and supplies	53	3.29	14,602,000	1.22
Tobacco and tobacco products (except leaf)	14	0.87	10,452,800	0.87
Waste materials (including scrap metal) ...	-	-	-	-
All other	81	5.02	39,725,400	3.31

Agents and Brokers

Total, All Kinds			\$	
	2,132	100.00	926,353,300	100.00
Amusement, sporting and photographic goods.	13	0.61	913,100	0.10
Automotive	29	1.36	3,963,900	0.43
Chemicals, drugs and allied products	67	3.14	18,808,700	2.03
Coal and coke	18	0.84	4,047,600	0.44
Dry goods and apparel	655	30.72	115,991,600	12.52
Electrical goods	56	2.63	7,238,900	0.78
Farm products (raw materials)	169	7.93	360,789,700	38.95
Farm supplies	10	0.47	1,166,900	0.13
Food products	148	6.94	67,358,600	7.27
Forest products (except lumber)	14	0.66	26,456,900	2.86
Furniture and house furnishings	95	4.46	15,197,800	1.64
General merchandise	16	0.75	2,048,100	0.22
Groceries and food specialties	254	11.91	102,147,500	11.03
Hardware	56	2.63	12,427,000	1.34
Jewellery	14	0.66	1,030,900	0.11
Leather and leather goods	39	1.83	13,378,700	1.44
Lumber and building materials (other than metal)	67	3.14	34,292,700	3.70
Machinery, equipment and supplies (except electrical)	177	8.30	42,687,500	4.61

Table 1.--CANADA--Summary of Wholesale Trade, 1941, by Kinds of Business and Types of Operation--(Concl'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Kind of business	Number of establishments		Net sales	
	Number	Per cent of total	Amount	Per cent of total
Agents and Brokers--(Concl'd)				
			\$	
Metals and metal work	27	1.27	37,556,700	4.05
Paper and paper products	32	1.50	5,023,000	0.54
Plumbing and heating equipment and supplies .	26	1.22	3,022,400	0.33
Tobacco and tobacco products (except leaf) ..	13	0.61	13,800,600	1.49
Waste materials (including scrap metal)	2	-	(x)	-
All Other	135	6.33	36,759,600	3.97
Assemblers of Primary Products				
			\$	
Total, All Kinds	6,827	100.00	433,351,500	100.00
Coal and coke	1	-	(x)	-
Farm products (raw materials)	6,043	88.52	354,187,100	81.73
Farm supplies	66	0.97	6,278,400	1.45
Food products	712	10.43	71,010,500	16.39
Groceries and food specialties	3	-	(x)	-
Waste materials (including scrap metal)	2	-	(x)	-
Other Types of Operation				
			\$	
Total, All Kinds	293	100.00	138,446,600	100.00
Amusement, sporting and photographic goods ..	69	23.55	13,028,700	9.41
Chemicals, drugs and allied products	198	67.58	42,527,000	30.72
Farm products (raw materials)	2	-	(x)	-
Farm supplies	1	-	(x)	-
Food products	6	2.05	4,073,700	2.94
Groceries and food specialties	11	3.75	287,600	0.21
Machinery, equipment and supplies (except electrical)	1	-	(x)	-
Metals and metal work	1	-	(x)	-
Paper and paper products	1	-	(x)	-
Plumbing and heating equipment and supplies .	1	-	(x)	-
All other	2	-	(x)	-

Table 2.--CANADA--Summary of Wholesale Trade, 1941, by Provinces,
and by Types of Operation

(Dollar figures are shown in thousands)

	CANADA	Prince Edward Island	Nova Scotia
1. Population	11,506,655	95,047	577,962
Total Wholesale Trade (All Types) --			
2. Number of establishments	24,627	100	688
3. Net Sales, Total	\$ 5,221,521	13,193	152,119
4. On own account	\$ 4,182,411	12,364	136,859
5. On commission	\$ 1,039,110	829	15,260
6. Number of active proprietors (1)	13,728	79	366
7. Number of Employees, Male	94,571	373	3,323
8. Female	22,762	70	768
9. Salaries, wages and commissions	\$ 188,284	441	5,686
10. Stocks on Hand, end of year, Owned	\$ 481,841	1,242	11,752
11. On consignment	\$ 25,722	74	600
Service and Limited-Function Wholesalers --			
12. Number of establishments	9,780	39	378
13. Net Sales, Total	\$ 2,307,506	5,068	81,618
14. On own account	\$ 2,264,734	5,041	80,164
15. On commission	\$ 42,772	27	1,454
16. Number of active proprietors (1)	7,123	37	253
17. Number of Employees, Male	59,282	215	2,194
18. Female	15,348	38	477
19. Salaries, wages and commissions	\$ 116,390	262	3,673
20. Stocks on Hand, end of year, Owned	\$ 263,371	743	8,552
21. On consignment	\$ 6,351	-	119
Manufacturers' Sales Branches and Offices --			
22. Number of establishments	1,613	2	60
23. Net Sales, Total	\$ 1,199,752	(x)	42,533
24. On own account	\$ 1,162,195	(x)	42,533
25. On commission	\$ 37,557	-	-
26. Number of active proprietors (1)	5	-	-
27. Number of Employees, Male	16,342	(x)	531
28. Female	4,319	(x)	181
29. Salaries, wages and commissions	\$ 39,852	(x)	1,233
30. Stocks on Hand, end of year, Owned	\$ 56,664	(x)	1,684
31. On consignment	\$ 651	-	38
Petroleum Bulk Tank Stations --			
32. Number of establishments	3,982	19	111
33. Net Sales, Total	\$ 216,112	1,428	10,010
34. On own account	\$ 156,363	1,227	8,621
35. On commission	\$ 59,749	201	1,389
36. Number of active proprietors (1)	3,292	9	41

(1) Of unincorporated companies.

Table 2.--CANADA--Summary of Wholesale Trade, 1941, by Provinces,
and by Types of Operation

An (x) indicates that figures are withheld to avoid disclosing individual operations,
but these are included in the totals.

New Brunswick	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British(1) Columbia	
457,401	3,331,882	3,787,655	729,744	895,992	796,169	834,803	1.
509	5,079	6,232	2,157	4,834	3,313	1,715	2.
89,009	1,699,875	1,716,228	572,859	280,552	320,657	377,029	3.
81,554	1,363,548	1,474,257	319,862	250,680	255,271	288,016	4.
7,455	336,327	241,971	252,997	29,872	65,386	89,013	5.
283	3,686	4,299	1,154	1,605	1,297	959	6.
2,507	26,208	31,286	7,835	7,243	7,067	8,729	7.
666	6,305	8,948	1,710	874	1,068	2,353	8.
4,393	54,145	67,322	14,928	11,440	12,175	17,754	9.
8,432	102,238	135,366	47,185	85,416	56,556	33,654	10.
178	5,223	6,020	4,079	3,545	3,401	2,602	11.
258	3,450	3,610	555	291	393	806	12.
51,806	814,627	805,438	187,269	71,021	101,616	182,043	13.
51,126	801,936	788,922	183,999	70,106	100,260	183,180	14.
680	12,691	16,516	3,270	915	1,356	5,863	15.
156	2,723	2,815	385	126	202	426	16.
1,682	18,990	20,912	4,302	2,180	3,129	5,678	17.
444	4,416	6,399	1,038	470	666	1,400	18.
2,944	37,053	43,904	7,922	3,612	5,747	11,273	19.
6,203	83,430	86,947	26,788	10,349	14,212	26,147	20.
30	1,720	2,245	406	540	497	794	21.
58	399	547	183	73	126	165	22.
(x)	446,305	476,442	74,735	29,957	38,218	71,507	23.
(x)	428,941	457,835	73,906	29,957	37,834	71,134	24.
-	17,364	18,607	829	-	384	373	25.
-	3	2	-	-	-	-	26.
(x)	4,528	5,551	1,634	1,028	1,083	1,561	27.
(x)	1,278	1,518	422	249	203	353	28.
(x)	11,585	14,527	3,710	2,000	2,211	3,702	29.
(x)	14,062	18,665	6,722	4,072	4,678	5,391	30.
-	300	150	87	-	8	68	31.
81	239	510	529	1,364	858	270	32.
7,803	27,113	90,687	14,622	23,596	25,043	15,810	33.
6,852	18,765	82,867	7,653	10,130	11,111	9,134	34.
951	8,348	7,820	6,969	13,466	13,932	6,676	35.
29	144	184	514	1,327	846	196	36.

) Includes Yukon and Northwest Territories.

Table 2.--CANADA--Summary of Wholesale Trade, 1941, by Provinces,
and by Types of Operation--(Concl'd)

(Dollar figures are shown in thousands)

	CANADA	Prince Edward Island	Nova Scotia
Petroleum Bulk Tank Stations--(Concl'd)			
1. Number of Employees, Male	4,864	26	178
2. " " Female	239	3	8
3. Salaries, wages and commissions	\$ 6,920	36	276
4. Stocks on Hand, end of year, Owned	\$ 15,058	235	990
5. " " On consignment	\$ 6,345	16	108
Agents and Brokers --			
6. Number of establishments	2,132	7	66
7. Net Sales, Total	\$ 926,353	(x)	13,247
8. " " On own account	\$ 40,185	(x)	1,011
9. " " On commission (1)	\$ 886,168	(x)	12,236
10. Number of active proprietors	1,828	(x)	51
11. Number of Employees, Male	3,286	(x)	118
12. " " Female	1,246	(x)	56
13. Salaries, wages and commissions	\$ 8,842	(x)	250
14. Stocks on Hand, end of year, Owned	\$ 3,534	(x)	116
15. " " On consignment	\$ 11,824	(x)	330
Assemblers of Primary Products --			
16. Number of establishments	6,827	33	72
17. Net Sales, Total	\$ 433,351	4,759	4,712
18. " " On own account	\$ 420,488	4,660	4,527
19. " " On commission (1)	\$ 12,863	99	185
20. Number of active proprietors	1,374	27	19
21. Number of Employees, Male	9,237	111	302
22. " " Female	1,129	22	46
23. Salaries, wages and commissions	\$ 13,120	111	253
24. Stocks on Hand, end of year, Owned	\$ 124,084	139	409
25. " " On consignment	\$ 496	26	5
Other Types of Operation --			
26. Number of establishments	293	-	-
27. Net Sales, Total	\$ 138,447	-	-
28. " " On own account	\$ 138,446	-	-
29. " " On commission (1)	\$ 1	-	-
30. Number of active proprietors	106	-	-
31. Number of Employees, Male	1,560	-	-
32. " " Female	481	-	-
33. Salaries, wages and commissions	\$ 3,161	-	-
34. Stocks on Hand, end of year, Owned	\$ 19,131	-	-
35. " " On consignment	\$ 55	-	-

(1) Of unincorporated companies.

Table 2.--CANADA--Summary of Wholesale Trade, 1941, by Provinces,
and by Types of Operation--(Concl'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

New Brunswick	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia (2)	
171	597	1,821	391	707	616	357	1.
14	23	91	15	28	38	11	2.
258	878	2,966	501	692	732	581	3.
795	1,775	7,628	739	1,218	904	773	4.
92	561	452	809	2,126	1,549	632	5.
38	633	959	232	72	119	306	6.
(x)	309,937	210,883	245,487	15,257	46,370	78,273	7.
(x)	12,522	15,570	4,424	381	1,566	4,229	8.
(x)	297,415	195,313	241,003	14,896	45,004	74,044	9.
(x)	545	571	192	54	99	274	10.
(x)	1,047	1,069	457	58	146	315	11.
(x)	395	447	135	10	45	124	12.
(x)	3,083	2,864	1,147	131	384	885	13.
(x)	1,146	1,349	412	15	152	281	14.
(x)	2,621	3,155	2,379	876	1,322	1,054	15.
65	252	774	646	3,028	1,803	154	16.
3,440	29,461	80,572	44,929	140,489	108,229	16,760	17.
3,372	28,952	75,858	44,003	139,893	103,519	14,704	18.
68	509	3,714	926	596	4,710	2,056	19.
61	183	720	62	94	146	62	20.
160	561	1,157	866	3,249	2,049	752	21.
36	63	300	47	100	85	430	22.
129	723	1,445	1,332	4,965	3,814	1,148	23.
106	1,537	2,201	12,523	69,762	36,608	999	24.
1	4	18	563	1	25	53	25.
9	106	132	12	6	14	14	26.
1,084	72,432	52,205	5,878	232	981	5,635	27.
1,084	72,432	52,204	5,878	232	981	5,635	28.
-	-	1	-	-	-	-	29.
1	88	7	1	4	4	1	30.
33	465	746	185	21	44	66	31.
30	125	19	50	17	31	35	32.
95	823	1,616	316	40	106	166	33.
-	487	18,577	2	-	3	62	34.
-	18	-	35	1	-	1	35.

2) Includes Yukon and Northwest Territories.

Table 3.--CANADA--Wholesale Trade, 1941, by Types of Operation,
and by Kinds of Business

	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. CANADA, Totals	24,627	5,221,520,800	4,182,410,400
2. SERVICE AND LIMITED-FUNCTION WHOLESALERS ...	9,780	2,307,506,200	2,264,733,700
3. Amusement, Sporting and Photographic Goods .	71	5,677,600	5,574,100
4. Amusement and sporting goods	44	2,917,200	2,848,500
5. Photographic & motion picture equipment, etc	27	2,760,400	2,725,600
6. Automotive	569	68,923,000	67,382,400
7. Automotive equipment	550	54,898,800	53,358,200
8. Motor vehicles	19	14,024,200	14,024,200
9. Chemicals, Drugs and Allied Products	376	93,250,900	88,281,900
10. Alcoholic beverages	4	5,536,400	5,536,400
11. Chemicals (industrial)	76	34,418,000	31,460,200
12. Drugs and drug sundries	160	46,005,700	44,228,200
13. Paints, varnishes, lacquers and enamels ..	35	3,319,000	3,092,100
14. Soaps and toilet preparations	50	1,540,700	1,539,900
15. Other chemicals, drugs and allied products	51	2,431,100	2,425,100
16. Coal and Coke	168	148,816,700	147,988,200
17. Dry Goods and Apparel	711	120,311,500	117,407,200
18. Clothing and furnishings	244	20,054,200	19,516,900
19. Dry goods (general line)	112	47,409,800	46,652,200
20. Notions	98	8,047,200	7,702,600
21. Piece goods	193	30,990,600	30,189,100
22. Shoes and other footwear	56	13,206,700	12,890,600
23. Other dry goods and apparel	8	603,000	455,800
24. Electrical Goods	229	41,641,100	40,786,200
25. Electrical appliances (inc. refrigeration)	44	7,226,100	7,156,400
26. Electrical apparatus and equipment	39	6,156,800	6,015,900
27. Electrical merchandise (general line)	34	8,262,200	8,042,800
28. Radio and radio equipment	37	4,331,100	4,209,800
29. Wiring supplies and construction equipment	41	13,556,100	13,329,300
30. Other electrical specialties	34	2,108,800	2,032,000
31. Farm Products (raw materials)	442	153,979,600	151,558,200
32. Flowers and nursery stock	8	506,400	469,700
33. Grain	30	104,711,500	104,439,800
34. Hides, skins, furs and wool	230	38,776,000	36,824,100
35. Livestock	152	7,375,700	7,214,600
36. Other farm products	22	2,610,000	2,610,000

Table 3.--CANADA--Wholesale Trade, 1941, by Types of Operation
and by Kinds of Business

Net Sales (Cont'd.) On Commission	Active (1) proprietors	Number of Full- time Employees		Salaries wages and commissions	Stocks on hand, end of year (at cost)		
		Male	Female		Owned	Held on consignment	
1,039,110,400	13,728	94,571	22,762	188,284,200	481,841,300	25,722,300	1.
42,772,500	7,123	59,282	15,348	116,389,700	263,370,800	6,351,200	2.
103,500	44	329	127	745,200	1,098,700	108,000	3.
68,700	28	153	65	391,800	739,300	9,000	4.
34,800	16	176	62	553,400	359,400	99,000	5.
1,540,600	354	4,159	686	7,103,800	11,579,600	1,071,400	6.
1,540,600	351	3,768	623	6,368,200	10,215,400	904,900	7.
-	3	391	63	735,600	1,364,200	166,500	8.
4,969,000	191	2,462	1,195	6,000,400	12,370,200	881,900	9.
-	1	31	7	134,600	339,300	-	10.
2,957,800	22	365	146	1,302,200	3,330,800	57,500	11.
1,777,500	82	1,649	855	3,600,200	7,292,900	727,500	12.
226,900	18	187	41	406,800	553,000	90,300	13.
800	44	92	111	243,100	423,000	6,600	14.
6,000	24	138	35	313,500	401,200	-	15.
828,500	43	2,473	357	4,830,400	14,070,700	104,600	16.
2,904,300	552	3,567	1,435	9,056,000	21,332,100	480,200	17.
537,300	214	630	377	1,446,800	3,479,800	170,100	18.
757,600	68	1,563	478	3,904,100	7,708,800	96,500	19.
344,600	84	307	320	1,024,200	1,621,500	16,300	20.
801,500	145	612	176	1,747,900	5,619,100	93,400	21.
316,100	35	435	77	879,200	2,830,500	68,900	22.
147,200	6	20	7	53,800	72,400	35,000	23.
854,900	117	1,530	425	3,337,200	4,513,100	579,000	24.
69,700	18	379	102	809,300	894,700	224,400	25.
140,900	25	258	42	505,200	774,200	97,300	26.
219,400	12	295	84	646,000	1,225,900	113,200	27.
121,300	18	180	65	352,900	460,900	24,300	28.
226,800	19	339	97	820,800	917,000	57,300	29.
76,800	25	79	35	203,000	240,400	62,500	30.
2,421,400	438	918	148	1,753,200	24,951,300	361,500	31.
36,700	3	22	7	41,600	33,000	-	32.
271,700	21	191	34	464,000	17,859,300	23,500	33.
1,951,900	239	561	93	1,095,800	5,936,700	333,800	34.
161,100	152	113	8	120,300	236,800	4,200	35.
-	23	31	6	31,500	885,500	-	36.

(1) Of unincorporated companies.

Table 3.--CANADA--Wholesale Trade, 1941, by Types of Operation
and by Kinds of Business--(Cont'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations.

Type of operation Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
SERVICE AND LIMITED-FUNCTION WHOLESALERS --Continued			
1. Farm Supplies	178	29,150,800	28,998,300
2. Food Products	1,764	234,927,900	228,581,100
3. Confectionery and soft drinks	245	14,258,200	14,081,600
4. Dairy and poultry products	292	56,489,400	55,304,700
5. Fish and sea foods	187	17,143,200	16,981,600
6. Fruits and vegetables	576	104,188,900	100,790,000
7. Meats and meat products	393	22,816,600	21,928,300
8. Produce	71	20,031,600	19,494,900
9. Forest Products (except lumber)	112	10,235,400	10,224,200
10. Furniture and House Furnishings	183	27,614,800	27,306,600
11. General Merchandise	69	21,097,300	20,916,600
12. Groceries and Food Specialties	739	346,291,200	341,019,500
13. Groceries (general line)	428	270,054,800	269,735,800
14. Food and grocery specialties	311	76,236,400	71,283,700
15. Hardware	216	108,286,000	107,574,500
16. Jewellery	134	15,428,400	15,222,400
17. Leather and Leather Goods (except gloves and shoes)	95	11,304,400	11,060,200
18. Lumber and Building Materials (except metal)	439	121,580,000	118,742,500
19. Machinery, Equipment & Supplies (except electrical)	950	218,078,500	214,252,500
20. Commercial	132	9,604,500	9,525,600
21. Construction	36	14,487,600	14,325,200
22. Farm	49	14,611,200	14,607,400
23. Industrial	405	136,833,100	134,317,600
24. Professional	131	13,803,600	13,698,200
25. Service	131	7,280,800	6,984,800
26. Transportation	66	21,457,700	20,793,700
27. Metals and Metal Work	84	87,385,900	85,558,300
28. Paper and Paper Products	234	138,896,400	138,276,000
29. Petroleum and Petroleum Products	62	6,338,300	6,282,500
30. Plumbing and Heating Equipment & Supplies	123	38,936,800	38,686,100
31. Tobacco and Tobacco Products (except leaf)	452	165,241,000	164,504,400
32. Waste Materials (including scrap metal)	943	52,867,700	50,604,800
33. All Other	437	41,245,000	37,945,000

Table 3.--CANADA--Wholesale Trade, 1941, by Types of Operation,
and by Kinds of Business--(Cont'd)

Net sales (Cont'd) On commission \$	Active (1) proprietors	Number of full- time employees		Salaries wages and commissions \$	Stocks on hand, end of year (at cost)		
		Male	Female		Owned	Held on consignment	
152,500	134	832	217	1,353,000	1,084,200	41,500	1.
6,346,800	1,709	5,565	773	9,644,800	8,874,900	33,100	2.
176,600	229	548	110	879,500	882,000	400	3.
1,184,700	285	1,179	164	1,761,600	2,865,500	30,400	4.
161,600	156	953	59	1,304,300	1,320,600	-	5.
3,398,900	552	2,788	320	4,129,300	2,555,400	18,000	6.
888,300	421	593	46	707,500	323,500	3,800	7.
536,700	66	565	64	862,600	921,900	500	8.
11,200	99	302	67	423,900	314,500	-	9.
308,200	134	1,154	458	2,981,400	5,041,900	19,400	10.
180,700	55	668	219	1,249,200	2,111,100	52,200	11.
5,271,700	402	7,484	1,730	13,264,200	44,886,000	629,100	12.
319,000	175	6,584	1,376	11,040,300	36,520,800	37,600	13.
4,952,700	232	900	379	2,223,900	8,355,200	591,500	14.
711,500	81	4,833	1,212	8,675,100	24,271,700	270,300	15.
206,000	95	462	277	1,390,900	3,281,300	34,500	16.
244,200	81	480	113	968,000	2,611,500	106,900	17.
2,837,500	252	3,594	521	7,201,400	11,507,600	96,200	18.
3,826,000	393	6,421	1,923	15,119,500	28,680,600	925,300	19.
78,900	51	621	149	1,333,600	1,686,300	28,900	20.
162,400	16	298	51	820,400	1,696,100	37,300	21.
3,800	21	582	120	1,107,800	5,159,300	49,700	22.
2,515,500	140	3,029	921	7,527,200	13,228,700	671,500	23.
105,400	38	879	403	2,016,100	3,531,100	50,300	24.
296,000	65	591	157	1,139,100	1,239,400	63,600	25.
664,000	32	424	112	1,175,300	1,139,700	58,000	26.
1,827,600	20	816	219	2,228,500	3,415,100	152,000	27.
620,400	113	1,609	712	4,040,400	8,441,200	52,900	28.
55,800	43	202	35	311,100	692,700	16,600	29.
250,700	33	1,230	344	2,830,400	4,085,700	109,300	30.
736,600	424	2,317	485	3,949,300	9,377,900	10,700	31.
2,262,900	1,033	2,736	798	3,768,900	3,800,300	16,300	32.
3,300,000	277	2,124	897	4,158,500	3,251,300	175,100	33.

(1) Of unincorporated companies.

Table 3.--CANADA--Wholesale Trade, 1941, by Types of Operation,
and by Kinds of Business--(Cont'd.)

Type of operation Kind of Business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. MANUFACTURERS' SALES BRANCHES AND OFFICES	1,613	1,199,751,600	1,162,194,500
2. Amusement, Sporting and Photographic Goods	10	3,475,100	3,475,100
3. Automotive	44	50,765,100	50,730,700
4. Automotive equipment	32	15,492,900	15,458,500
5. Motor vehicles	12	35,272,200	35,272,200
6. Chemicals, Drugs and Allied Products	150	97,680,300	97,434,500
7. Alcoholic beverages	18	5,595,200	5,595,200
8. Chemicals (industrial)	24	43,064,800	42,819,000
9. Drugs and drug sundries	13	4,048,400	4,048,400
10. Paints, varnishes, lacquers and enamels.	64	15,399,700	15,399,700
11. Soaps and toilet preparations	7	15,777,400	15,777,400
12. Other chemicals, drugs and allied pro- ducts	24	13,794,800	13,794,800
13. Dry Goods and Apparel	176	161,184,300	146,963,800
14. Clothing and furnishings	76	22,051,600	22,036,000
15. Notions	19	7,482,200	7,482,200
16. Piece goods	47	125,312,700	111,107,800
17. Shoes and other footwear	33	6,285,200	6,285,200
18. Other dry goods and apparel	1	52,600	52,600
19. Electrical Goods	132	134,293,900	132,744,000
20. Electrical appliances (including refrig- eration)	30	10,679,500	10,679,500
21. Electrical apparatus and equipment	24	23,872,100	23,872,100
22. Electrical merchandise (general line) ..	39	88,196,800	86,646,900
23. Radio and radio equipment	16	6,003,200	6,003,200
24. Wiring supplies and construction equip- ment	2	(x)	(x)
25. Other electrical specialties	21	(x)	(x)
26. Farm Supplies	7	5,381,300	5,381,300
27. Food Products	191	87,096,300	87,048,500
28. Confectionery and soft drinks	69	11,243,600	11,195,800
29. Dairy and poultry products	54	5,583,400	5,583,400
30. Fish and sea foods	2	(x)	(x)
31. Meats and meat products	12	(x)	(x)
32. Produce	54	66,363,600	66,363,600
33. Furniture and House Furnishings	67	13,154,100	13,154,100
34. Groceries and Food Specialties	214	114,036,500	114,036,300
35. Hardware	11	5,775,800	5,775,800

Table 3.--CANADA--Wholesale Trade, 1941, by Types of Operation,
and by Kinds of Business--(Cont'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations.

Net sales-- (Cont'd) On commission \$	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions \$	Stocks on hand, end of year (at cost)		
		Male	Female		Owned \$	Held on consignment \$	
37,557,100	5	16,342	4,319	39,852,100	56,663,800	651,100	1.
-	-	92	25	226,600	435,400	-	2.
34,400	-	914	149	2,096,100	3,125,000	5,000	3.
34,400	-	329	84	761,500	1,943,200	5,000	4.
-	-	585	65	1,334,600	1,181,800	-	5.
245,800	-	1,224	438	2,979,800	4,586,500	5,000	6.
-	-	192	10	309,900	135,800	-	7.
245,800	-	358	199	897,600	2,021,900	-	8.
-	-	80	50	236,200	343,600	-	9.
-	-	398	107	987,100	1,466,600	-	10.
-	-	100	28	276,300	406,500	5,000	11.
-	-	96	44	272,700	212,100	-	12.
14,220,500	1	748	250	2,848,800	1,991,600	47,400	13.
15,600	-	202	49	864,700	299,700	24,300	14.
-	1	88	11	278,200	507,300	500	15.
14,204,900	-	284	159	1,304,500	508,200	22,600	16.
-	-	173	31	399,100	676,400	-	17.
-	-	1	-	2,300	-	-	18.
1,549,900	-	1,609	567	4,394,700	8,434,800	445,800	19.
-	-	250	75	550,800	690,400	-	20.
-	-	189	64	502,200	1,673,500	-	21.
1,549,900	-	947	359	2,657,400	5,152,000	445,800	22.
-	-	140	44	395,900	636,700	-	23.
-	-	(x)	(x)	(x)	(x)	-	24.
-	-	(x)	(x)	(x)	(x)	-	25.
-	-	64	18	163,500	159,200	-	26.
47,800	1	1,810	261	3,198,700	3,227,900	89,700	27.
47,800	1	371	59	714,500	307,500	5,400	28.
-	-	198	26	375,700	309,000	-	29.
-	-	(x)	(x)	(x)	-	-	30.
-	-	(x)	(x)	(x)	(x)	-	31.
-	-	1,160	167	1,972,300	2,551,900	84,300	32.
-	-	232	23	620,100	289,600	-	33.
200	-	1,765	383	3,874,100	7,665,300	-	34.
-	-	117	19	280,500	305,200	-	35.

(1) Of unincorporated companies.

Table 3.--CANADA--Wholesale Trade, 1941, by Types of Operation,
and by Kinds of Business--(Cont'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations.

Type of operation Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
MANUFACTURERS' SALES BRANCHES AND OFFICES-- Continued			
1. Jewellery	5	1,066,800	1,046,700
2. Leather and Leather Goods (except gloves and shoes)	25	10,014,300	9,895,100
3. Lumber and Building Materials (other than metal)	43	26,998,000	26,551,900
4. Machinery, Equipment and Supplies (except electrical)	179	73,976,800	73,697,900
5. Commercial	27	1,704,600	1,704,600
6. Construction	1	(x)	(x)
7. Farm	38	32,507,600	32,507,600
8. Industrial	88	35,830,900	35,552,000
9. Professional	8	464,700	464,700
10. Service	14	2,098,000	2,098,000
11. Transportation	3	(x)	(x)
12. Metals and Metal Work	75	177,151,500	156,766,700
13. Paper and Paper Products	102	50,860,800	50,784,200
14. Petroleum and Petroleum Products	30	118,148,100	118,148,100
15. Plumbing and Heating Equipment and Supplies	53	14,602,000	14,601,100
16. Tobacco and Tobacco Products (except leaf).	14	10,452,800	10,320,900
17. All Other (1)	85	43,637,800	43,637,800
18. PETROLEUM BULK TANK STATIONS	3,982	216,111,600	156,362,900
19. AGENTS AND BROKERS	2,132	926,353,300	40,185,300
20. Amusement, Sporting and Photographic Goods.	13	913,100	53,700
21. Automotive	29	3,963,900	532,500
22. Chemicals, Drugs and Allied Products	67	18,808,700	1,383,800
23. Alcoholic beverages	10	7,058,600	-
24. Chemicals (industrial)	12	2,956,400	401,200
25. Drugs and drug sundries	25	6,676,700	803,800
26. Paints, varnishes, lacquers and enamels .	7	187,200	22,600
27. Soaps and toilet preparations	6	833,300	2,400
28. Other chemicals, drugs and allied products	7	1,096,500	153,800
29. Coal and Coke	18	4,047,600	34,800

(1) Includes 1 Coal and Coke; 3 Forest Products (except lumber); and 81 All Other.

Table 3.--CANADA--Wholesale Trade, 1941, by Type of Operation,
and by Kinds of Business--(Cont'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations.

Net sales (Cont'd) On commission \$	Active (1) proprietors	Number of full- time employees		Salaries wages and commissions \$	Stocks on hand, end of year (at cost)		
		Male	Female		Owned \$	Held on consignment \$	
20,100	-	17	32	126,500	33,300	-	1.
119,200	-	96	31	230,200	281,400	1,700	2.
446,100	-	321	99	1,000,700	635,700	-	3.
278,900	2	2,001	451	4,327,800	11,011,900	25,600	4.
-	-	94	26	256,100	127,200	-	5.
-	-	(x)	-	(x)	-	-	6.
-	-	1,424	235	2,421,200	7,825,000	-	7.
278,900	2	407	178	1,431,000	2,832,300	25,600	8.
-	-	16	3	41,800	25,200	-	9.
-	-	36	7	81,500	137,200	-	10.
-	-	(x)	(x)	(x)	(x)	-	11.
20,384,800	-	515	149	1,371,800	1,778,000	-	12.
76,600	-	471	157	1,496,800	669,100	-	13.
-	-	3,149	960	7,995,800	7,597,400	25,400	14.
900	-	287	75	692,800	599,200	-	15.
131,900	1	173	24	307,000	327,400	5,500	16.
-	-	757	208	1,657,800	3,509,900	-	17.
59,748,700	3,292	4,564	239	6,920,100	15,057,700	6,244,900	18.
886,168,000	1,828	2,286	1,246	8,841,500	3,533,800	11,833,800	19.
859,400	12	15	3	20,400	3,200	8,300	20.
3,431,400	15	100	40	235,600	133,400	416,000	21.
17,424,900	42	202	58	576,900	155,800	666,500	22.
7,058,600	9	28	6	72,300	-	16,500	23.
2,555,200	5	20	9	63,200	56,500	42,200	24.
5,872,900	14	123	44	351,300	90,900	509,500	25.
164,600	6	3	-	3,000	11,700	4,700	26.
830,900	5	9	2	27,300	1,000	100	27.
942,700	3	14	7	39,800	6,700	63,500	28.
4,012,800	13	80	15	137,300	300	449,200	29.

Table 3.--CANADA--Wholesale Trade, 1941, by Types of Operation,
and by Kinds of Business--(Cont'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations.

Type of operation Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
AGENTS AND BROKERS--(Continued)			
1. Dry Goods and Apparel	655	115,991,600	1,430,600
2. Clothing and furnishings	364	55,739,300	792,000
3. Dry goods (general line)	42	4,632,800	48,600
4. Notions	37	3,442,200	114,900
5. Piece goods	153	44,087,300	442,700
6. Shoes and other footwear	57	8,027,800	30,700
7. Other dry goods and apparel	2	62,200	1,700
8. Electrical Goods	56	7,238,900	731,400
9. Electrical appliances (incl. refrigera- tion)	13	789,800	70,000
10. Electrical apparatus and equipment	20	2,325,600	265,000
11. Electrical merchandise (general line)	5	1,676,500	233,400
12. Radio and radio equipment	1	(x)	(x)
13. Wiring supplies and construction equip. ..	10	1,595,400	101,000
14. Other electrical specialties	7	(x)	(x)
15. Farm Products (raw materials)	169	360,789,700	3,828,800
16. Flowers and nursery stock	7	753,000	182,900
17. Grain	33	243,924,100	1,264,000
18. Hides, skins, furs and wool	41	31,787,800	1,116,400
19. Livestock	79	75,100,300	809,800
20. Other farm products	9	9,224,500	455,700
21. Farm Supplies	10	1,166,900	193,700
22. Food Products	148	67,358,600	3,427,500
23. Confectionery and soft drinks	16	878,700	31,300
24. Dairy and poultry products	29	28,803,300	1,935,600
25. Fish and sea foods	20	2,729,000	75,600
26. Fruits and vegetables	60	27,476,000	400,800
27. Meats and meat products	12	1,205,000	75,300
28. Produce	11	6,266,600	908,900
29. Forest Products (excluding lumber)	14	26,456,900	76,900
30. Furniture and House Furnishings	95	15,197,800	807,000
31. General Merchandise	16	2,048,100	193,100
32. Groceries and Food Specialties	254	102,147,500	8,233,100
33. Groceries (general line)	35	9,268,700	1,491,800
34. Food and grocery specialties	219	92,878,800	6,741,300
35. Hardware	56	12,427,000	1,129,900
36. Jewellery	14	1,030,900	149,700
37. Leather and Leather Goods (except gloves and shoes)	39	13,378,700	622,400

Table 3.--CANADA--Wholesale Trade, 1941, by Types of Operation,
and by Kinds of Business--(Cont'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations.

Net sales (Cont'd) On commission \$	Active (1) proprietors	Number of full- time employees		Salaries wages and commissions \$	Stocks on hand, end of year (at cost)		
		Male	Female		Owred \$	Held on consignment \$	
4,561,000	637	430	251	1,105,300	316,200	980,800	1.
4,947,300	360	252	141	612,100	134,300	605,500	2.
4,584,200	37	19	7	39,400	5,200	38,800	3.
3,327,300	38	14	13	41,800	14,800	37,400	4.
3,644,600	143	117	80	361,200	153,500	158,700	5.
7,997,100	57	28	9	49,700	8,400	140,400	6.
60,500	2	-	1	1,100	-	-	7.
6,507,500	50	66	28	184,000	81,700	279,600	8.
719,800	13	6	2	17,100	14,800	10,000	9.
2,060,600	15	29	12	85,500	12,000	62,100	10.
1,443,100	3	20	6	47,400	39,900	46,000	11.
(x)	(x)	(x)	(x)	(x)	(x)	(x)	12.
1,494,400	10	4	1	6,000	12,900	77,200	13.
(x)	(x)	(x)	(x)	(x)	(x)	(x)	14.
6,960,900	141	484	66	1,170,200	201,700	1,564,300	15.
570,100	5	37	6	62,700	43,300	2,000	16.
2,660,100	27	40	8	163,700	-	-	17.
2,671,400	28	102	36	341,600	98,400	1,534,400	18.
4,290,500	75	295	12	528,300	49,400	25,100	19.
8,768,800	6	10	4	73,900	10,600	2,800	20.
973,200	11	3	-	2,500	1,100	3,200	21.
3,931,100	119	204	60	487,500	147,600	163,600	22.
847,400	17	11	2	14,600	-	6,000	23.
6,867,700	29	22	18	86,800	69,700	68,600	24.
2,653,400	20	28	8	34,400	2,400	55,800	25.
7,075,200	32	123	27	312,500	23,600	7,000	26.
1,129,700	12	9	1	9,600	300	800	27.
5,357,700	9	11	4	29,600	51,600	25,400	28.
6,380,000	10	28	10	188,800	2,100	2,800	29.
4,390,800	94	75	50	224,100	202,200	197,000	30.
1,855,000	13	28	17	57,900	14,800	2,300	31.
3,914,400	212	458	140	1,073,800	1,083,000	3,755,200	32.
7,776,900	28	57	20	121,600	168,400	167,000	33.
6,137,500	184	401	120	952,200	914,600	3,358,500	34.
1,297,100	52	84	31	219,600	143,900	300,400	35.
881,200	18	5	7	13,500	23,200	31,800	36.
2,756,300	33	62	11	169,500	75,400	281,700	37.

) Of unincorporated companies.

Table 3.--CANADA--Wholesale Trade, 1941, by Types of Operation,
and by Kinds of Business--(Cont'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations.

Type of operation Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
AGENTS AND BROKERS--(Continued)			
1. Lumber and Building Materials (other than metal)	67	34,292,700	3,588,800
2. Machinery, Equipment and Supplies (except electrical)	177	42,687,500	9,051,400
3. Commercial	48	2,887,700	411,900
4. Construction	4	(x)	-
5. Farm	2	(x)	(x)
6. Industrial	81	28,003,500	6,301,500
7. Professional	9	554,200	44,500
8. Service	16	2,806,000	712,100
9. Transportation	17	7,990,400	1,469,600
10. Metals and Metal Work	27	37,556,700	889,600
11. Paper and Paper Products	32	5,023,000	1,084,800
12. Plumbing and Heating Equipment and Supplies	26	3,022,400	288,100
13. Tobacco and Tobacco Products (except leaf)	13	13,800,600	933,400
14. All Other (1)	137	37,004,500	1,520,300
15. ASSEMBLERS OF PRIMARY PRODUCTS	6,827	433,351,500	420,488,300
16. Farm Products (raw materials)	6,043	354,187,100	345,862,300
17. Grain	5,189	241,814,000	241,406,800
18. Hides, skins, furs and wool	93	7,377,500	6,903,100
19. Livestock	733	84,558,300	77,115,100
20. Other farm products	28	20,437,300	20,437,300
21. Farm Supplies	66	6,278,400	6,144,600
22. Food Products	712	71,010,500	66,605,900
23. Dairy and poultry products	350	33,432,800	32,686,900
24. Fish and sea foods	44	3,336,100	3,276,700
25. Fruits and vegetables	307	32,359,800	28,812,500
26. Meats and meat products	1	(x)	(x)
27. Produce	10	(x)	(x)
28. All Other (2)	6	1,875,500	1,875,500

(1) Includes 2 Waste Materials (including scrap metal); and 135 All Other.

(2) Includes 1 Coal and Coke; 3 Groceries and Food Specialties; and 2 Waste Materials (including scrap metal).

Table 3.--CANADA--Wholesale Trade, 1941, by Types of Operation,
and by Kinds of Business--(Cont'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations.

Net sales (Cont'd) On commission \$	Active (1) proprietors	Number of full- time employees		Salaries wages and commissions \$	Stocks on hand, end of year (at cost)		
		Male	Female		Owned \$	Held on consignment \$	
30,703,900	50	124	72	489,400	77,500	385,700	1.
33,636,100	131	373	172	1,113,400	450,400	868,700	2.
2,475,800	45	120	21	249,700	48,700	234,700	3.
(x)	(x)	(x)	(x)	(x)	-	-	4.
(x)	(x)	(x)	(x)	(x)	(x)	(x)	5.
21,702,000	53	124	66	423,000	152,000	414,500	6.
509,700	9	6	6	12,100	23,100	65,100	7.
2,093,900	11	31	14	87,900	138,500	31,400	8.
6,520,800	8	67	25	299,600	49,200	16,200	9.
36,467,100	17	52	35	180,900	57,400	126,300	10.
3,938,200	27	33	31	146,200	8,800	19,300	11.
2,734,300	23	29	19	76,000	13,000	59,200	12.
12,867,200	3	66	21	172,900	59,300	97,200	13.
35,484,200	105	285	131	797,400	270,800	1,204,700	14.
12,863,200	1,374	9,237	1,129	13,120,200	124,084,400	496,400	15.
8,324,800	809	6,530	204	9,707,300	120,458,000	25,700	16.
407,200	26	5,691	60	8,541,200	117,995,100	8,000	17.
474,400	82	186	36	298,000	1,033,900	100	18.
7,443,200	687	580	74	759,700	1,144,100	16,300	19.
-	14	73	34	108,400	284,900	1,300	20.
133,800	34	162	56	197,000	877,100	1,000	21.
4,424,600	527	2,539	868	3,189,100	2,743,600	469,700	22.
745,900	332	841	242	1,165,400	1,005,200	380,100	23.
59,400	20	192	33	176,400	213,900	1,400	24.
3,547,300	163	1,415	544	1,725,500	1,350,600	86,900	25.
(x)	(x)	(x)	(x)	(x)	(x)	(x)	26.
(x)	(x)	(x)	(x)	(x)	(x)	(x)	27.
-	4	6	1	26,800	5,700	-	28.

(1) Of unincorporated companies.

Table 3. -- CANADA--Wholesale Trade, 1941, by Types of Operation,
and by Kinds of Business--(Concl'd)

Type of operation Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. OTHER TYPES OF OPERATION	293	138,446,600	138,445,700
2. Amusement, Sporting and Photographic Goods ..	69	13,028,700	13,028,700
3. Chemicals, Drugs, and Allied Products	198	42,527,000	42,527,000
4. Food Products	6	4,073,700	4,073,700
5. Groceries and Food Specialties	11	287,600	286,800
6. All Other (1)	9	78,529,600	78,529,500

(1) Includes--2 Farm Products (raw materials); 1 Farm Supplies; 1 Machinery, Equipment and Supplies (except electrical); 1 Metals and Metal Work; 1 Paper and Paper Products; 1 Plumbing and Heating Equipment and Supplies; and 2 All Other.

Table 4. -- MARITIME PROVINCES--Service and Limited-Function Wholesalers, by Kinds
of Business, 1941

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. ALL KINDS OF BUSINESS, TOTAL	675	138,491,900	136,331,100
2. Automotive	24	3,175,600	3,138,100
3. Chemicals, Drugs and Allied Products	15	3,038,700	3,035,900
4. Chemicals (industrial)	2	(x)	(x)
5. Drugs and drug sundries	10	2,904,400	2,901,600
6. Other chemicals, drugs and allied products	3	(x)	(x)
7. Coal and Coke	14	6,158,000	6,089,200
8. Dry Goods and Apparel	16	3,369,300	3,254,800
9. Clothing and furnishings	5	145,400	145,400
10. Dry goods (general line)	6	(x)	(x)
11. Piece goods	1	(x)	(x)
12. Shoes and other footwear	4	275,100	270,100

Table 3.--CANADA--Wholesale Trade, 1941, by Types of Operation,
and by Kinds of Business--(Concl'd)

Net sales-- (Cont'd) On commission	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions	Stocks on hand, end of year (at cost)		
		Male	Female		Owred	Held on consignment	
\$				\$	\$	\$	
900	106	1,560	481	3,160,600	19,130,800	55,100	1.
-	6	419	347	1,286,500	-	-	2.
-	83	1,025	67	1,595,200	485,600	53,500	3.
-	4	27	8	35,800	8,700	-	4.
800	10	10	2	32,600	57,600	1,600	5.
100	3	79	57	210,500	18,578,900	-	6.

(1) Of unincorporated companies.

Table 4.--MARITIME PROVINCES--Service and Limited-Function Wholesalers, by
Kinds of Business, 1941

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Net sales-- (Cont'd) On commission	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions	Stocks on hand, end of year (at cost)		
		Male	Female		Owred	Held on consignment	
\$				\$	\$	\$	
2,160,800	446	4,091	959	6,878,200	15,498,600	149,600	1.
37,500	9	154	38	243,800	706,900	3,200	2.
2,800	7	95	54	190,600	587,300	200	3.
-	(x)	(x)	(x)	(x)	(x)	-	4.
2,800	4	89	50	179,900	542,700	200	5.
-	(x)	(x)	(x)	(x)	(x)	-	6.
68,800	6	256	11	372,800	170,700	-	7.
114,500	11	136	52	283,700	415,500	51,200	8.
-	5	1	2	1,400	22,100	-	9.
(x)	(x)	(x)	(x)	(x)	(x)	(x)	10.
-	(x)	-	-	-	(x)	-	11.
5,000	3	8	2	14,900	70,000	1,000	12.

(1) Of unincorporated companies.

Table 4.--MARITIME PROVINCES--Service and Limited-Function Wholesalers,
by Kind of Business, 1941

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
SERVICES AND LIMITED-FUNCTION WHOLESALERS--Con.			
1. Electrical Goods	10	615,800	615,800
2. Farm Products (raw materials)	25	316,500	316,500
3. Hides, skins, furs and wool	10	181,800	181,800
4. Livestock	10	(x)	(x)
5. Other farm products	5	(x)	(x)
6. Farm Supplies	12	2,099,300	2,099,300
7. Food Products	190	19,645,500	19,578,300
8. Confectionery and soft drinks	17	1,210,400	1,183,200
9. Dairy and poultry products	12	1,675,100	1,675,100
10. Fish and sea foods	67	5,078,100	5,048,200
11. Fruits and vegetables	36	8,825,000	8,818,500
12. Meats and meat products	42	1,597,900	1,596,000
13. Produce	16	1,259,000	1,257,300
14. Forest Products (except lumber)	13	1,567,900	1,567,900
15. Furniture and House Furnishings	8	910,900	910,900
16. General Merchandise	8	777,000	755,900
17. Groceries and Food Specialties	104	46,990,700	46,901,700
18. Groceries (general line)	82	39,209,700	39,127,000
19. Food and grocery specialties	22	7,781,000	7,774,700
20. Hardware	23	10,407,300	10,080,000
21. Jewellery	3	331,600	331,600
22. Leather and Leather Goods (except gloves and shoes)	6	296,900	296,900
23. Lumber and Building Materials (other than metal)	32	11,948,000	11,197,400
24. Machinery, Equipment and Supplies (except electrical)	37	6,486,700	6,026,900
25. Metals and Metal Work	4	483,900	416,800
26. Paper and Paper Products	11	2,194,700	2,092,400
27. Tobacco and Tobacco Products	38	12,206,500	12,196,500
28. Waste Materials (including scrap metal)	50	1,815,300	1,807,400
29. All Other (1)	32	3,655,800	3,620,900

(1) Includes--1 Amusement, Sporting and Photographic Goods; 2 Petroleum and Petroleum Products; 5 Plumbing and Heating Equipment and Supplies; and 24 All Other.

Table 4.--MARITIME PROVINCES--Service and Limited-Function Wholesalers,
by Kind of Business, 1941--(Concl'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Net sales -- (Cont'd) On commission	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions	Stocks on hand, end of year (at cost)		
		Male	Female		Owned	Held on consignment	
\$				\$	\$	\$	
-	5	26	8	48,600	76,100	4,900	1.
-	26	12	-	10,400	23,600	-	2.
-	11	7	-	6,500	17,700	-	3.
-	(x)	(x)	-	(x)	(x)	-	4.
-	(x)	(x)	-	(x)	(x)	-	5.
-	9	40	13	65,300	200,300	12,000	6.
67,200	164	734	95	1,017,200	1,330,600	-	7.
27,200	19	45	9	65,300	58,200	-	8.
-	11	55	5	79,900	56,100	-	9.
29,900	54	294	23	335,700	666,400	-	10.
6,500	24	258	46	429,900	364,000	-	11.
1,900	43	42	4	43,200	130,900	-	12.
1,700	13	40	8	63,200	55,000	-	13.
-	10	48	3	74,100	119,100	-	14.
-	4	44	39	127,100	144,800	-	15.
21,100	4	44	10	56,900	195,600	-	16.
89,000	48	977	240	1,727,900	6,053,400	5,100	17.
82,700	36	931	217	1,636,200	5,820,100	4,900	18.
6,300	12	46	23	91,700	233,300	200	19.
327,300	3	517	142	899,100	2,229,100	40,300	20.
-	4	6	6	14,800	101,900	-	21.
-	5	14	9	27,400	82,200	-	22.
750,600	16	191	38	422,500	791,800	1,300	23.
459,800	13	215	72	406,000	636,900	12,500	24.
67,100	3	6	2	10,400	5,500	-	25.
102,300	2	104	32	212,000	302,400	3,200	26.
10,000	39	126	33	190,500	639,500	1,000	27.
7,900	47	140	17	151,500	274,100	-	28.
34,900	11	206	45	325,600	411,300	14,700	29.

(1) Of unincorporated companies.

Table 5.—CUSEBCO—Service and Limited-Function Wholesalers,
by Kinds of Business, 1941

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. ALL KINDS OF BUSINESS, TOTAL	3,450	814,627,100	801,936,200
2. Amusement, Sporting and Photographic Goods ..	16	1,082,300	1,062,300
3. Amusement and sporting goods	8	444,100	424,100
4. Photographic and motion picture equipment and supplies	8	638,200	638,200
5. Automobiles	114	11,356,500	11,118,500
6. Chemicals, Drugs and Allied Products	165	32,495,900	30,842,600
7. Alcoholic beverages	1	(x)	(x)
8. Chemicals (industrial)	33	16,735,600	15,268,100
9. Drugs and drug sundries	70	12,737,200	12,574,700
10. Paints, varnishes, lacquers and enamels ...	12	1,194,900	1,183,400
11. Soaps and toilet preparations	32	1,201,000	1,200,200
12. Other chemicals, drugs and allied products	17	(x)	(x)
13. Coal and Coke	38	66,662,700	66,268,700
14. Dry Goods and Apparel	361	59,038,200	57,825,400
15. Clothing and furnishings	111	8,784,400	8,528,900
16. Dry goods (general line)	54	21,562,300	21,291,200
17. Notions	54	4,386,800	4,232,900
18. Piece goods	123	19,315,400	18,942,100
19. Shoes and other footwear	14	4,438,800	4,427,000
20. Other dry goods and apparel	5	550,500	403,300
21. Electrical Goods	72	13,828,200	13,570,400
22. Electrical appliances (including refrigera- tion)	21	4,319,200	4,272,200
23. Electrical apparatus and equipment	15	759,400	752,000
24. Electrical merchandise (general line)	5	(x)	(x)
25. Radio and radio equipment	10	1,249,500	1,132,500
26. Wiring supplies and construction equipment.	15	5,189,700	5,187,000
27. Other electrical specialties	6	(x)	(x)
28. Farm Products (raw materials)	222	55,134,500	54,404,400
29. Flowers and nursery stock	2	(x)	(x)
30. Grain	13	34,032,300	33,862,300
31. Hides, skins, furs and wool	99	16,340,500	15,806,400
32. Livestock	98	2,088,300	2,063,300
33. Other farm products	10	(x)	(x)

Table 5.--QUEBEC--Service and Limited-Function Wholesalers, by
Kinds of Business, 1941

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Net sales-- (Cent'd) On commission \$	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions \$	Stocks on hand, end of year (at cost)		
		Male	Female		Owmed	Held on consignment	
					\$	\$	
12,690,900	2,723	18,990	4,416	37,053,400	83,429,600	1,719,900	1.
20,000	6	95	29	192,900	250,100	-	2.
20,000	3	24	8	58,000	103,600	-	3.
-	3	71	21	134,900	146,500	-	4.
238,000	51	868	100	1,341,700	2,043,200	165,900	5.
1,642,300	97	893	469	2,134,900	4,407,000	108,300	6.
-	(x)	(x)	-	(x)	(x)	-	7.
1,467,500	8	165	74	558,500	1,415,800	19,800	8.
162,500	41	569	290	1,244,800	2,396,300	66,100	9.
11,500	6	65	20	112,800	150,200	15,800	10.
800	27	64	78	170,400	352,400	6,600	11.
-	(x)	(x)	(x)	(x)	(x)	-	12.
394,000	14	1,045	121	1,924,100	4,351,000	22,100	13.
1,212,800	283	1,743	556	4,415,600	10,028,000	212,700	14.
255,500	95	261	148	643,500	1,637,300	114,500	15.
271,100	36	702	145	1,739,200	2,807,600	8,800	16.
153,900	42	175	129	545,600	786,500	3,000	17.
373,300	96	397	112	1,111,700	3,742,000	51,400	18.
11,800	10	190	17	329,800	997,600	-	19.
147,200	4	18	5	45,800	57,000	35,000	20.
257,800	45	581	159	1,191,700	1,390,400	290,200	21.
47,000	11	185	59	453,300	513,600	222,400	22.
7,400	12	88	13	152,200	172,800	-	23.
(x)	(x)	(x)	(x)	(x)	(x)	(x)	24.
117,000	3	70	30	122,300	166,800	10,100	25.
2,700	11	146	31	281,200	309,900	1,500	26.
-	(x)	(x)	(x)	(x)	(x)	(x)	27.
730,100	221	376	64	733,300	9,334,300	59,000	28.
(x)	(x)	(x)	(x)	(x)	(x)	-	29.
170,000	9	104	10	184,600	6,275,300	16,000	30.
534,100	103	189	37	458,500	2,106,500	38,800	31.
25,000	98	50	8	53,000	73,800	4,200	32.
-	(x)	(x)	(x)	(x)	(x)	-	33.

(1) Of unincorporated companies.

Table 5.--QUEBEC--Service and Limited-Function Wholesalers.
by Kinds of Business, 1941--(Concl'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. Farm Supplies	60	10,731,600	10,633,300
2. Food Products	645	93,165,100	91,863,100
3. Confectionery and soft drinks	105	4,458,800	4,456,200
4. Dairy and poultry products	112	36,194,600	35,950,900
5. Fish and sea foods	31	2,332,300	2,251,000
6. Fruits and vegetables	188	30,294,700	29,408,600
7. Meats and meat products	191	10,475,600	10,387,300
8. Produce	18	9,409,100	9,409,100
9. Forest Products (except lumber)	60	5,760,800	5,758,200
10. Furniture and House Furnishings	60	11,366,400	11,332,800
11. General Merchandise	29	4,975,700	4,922,300
12. Groceries and Food Specialties	233	81,736,100	78,133,000
13. Groceries (general line)	114	52,858,500	52,701,600
14. Food and grocery specialties	119	28,877,600	25,431,400
15. Hardware	67	27,745,500	27,702,300
16. Jewellery	65	5,958,200	5,897,600
17. Leather and Leather Goods (except gloves and shoes)	35	3,622,800	3,618,300
18. Lumber and Building Materials (other than metal)	146	32,311,600	32,164,400
19. Machinery, Equipment and Supplies (except electrical)	258	67,046,400	66,319,700
20. Commercial	44	2,298,900	2,263,100
21. Construction	8	(x)	(x)
22. Farm	4	(x)	(x)
23. Industrial	105	42,890,000	42,540,000
24. Professional	41	4,060,200	4,058,400
25. Service	33	2,122,400	2,122,400
26. Transportation	23	9,042,700	8,707,500
27. Metals and Metal Work	30	33,209,800	32,131,800
28. Paper and Paper Products	67	114,564,500	114,551,500
29. Petroleum and Petroleum Products	23	1,098,700	1,098,200
30. Plumbing and Heating Equipment and Supplies.	32	14,082,700	14,023,500
31. Tobacco and Tobacco Products (except leaf) .	159	42,398,200	42,398,200
32. Waste Materials (including scrap metal)	331	10,908,300	10,867,600
33. All Other	162	14,346,400	13,417,100

Table 5.--QUEBEC--Service and Limited-Function Wholesalers.
by Kinds of Business, 1941--(Concl'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Net sales-- (Cont'd) On commission \$	Active (1) proprietors	Number of full- time employees		Salaries wages and commissions \$	Stocks on hand, end of year (at cost)		
		Male	Female		Owened \$	Held on consignment \$	
98,300	47	255	35	385,500	719,200	10,300	1.
1,302,000	621	2,358	220	3,298,800	3,521,500	3,700	2.
2,600	101	212	33	268,800	155,300	-	3.
243,700	100	656	39	958,700	1,869,200	-	4.
81,300	22	130	8	178,700	100,800	-	5.
886,100	180	790	87	1,148,900	677,000	3,700	6.
88,300	201	274	20	311,700	183,800	-	7.
-	17	296	33	432,000	535,400	-	8.
2,600	54	166	11	200,700	224,600	-	9.
33,600	47	487	166	1,140,000	2,587,900	-	10.
53,400	30	167	42	274,800	997,900	-	11.
3,603,100	176	1,813	379	2,996,900	11,879,100	444,500	12.
156,900	78	1,461	225	2,129,800	7,380,200	20,400	13.
3,446,200	98	352	154	867,100	4,498,900	424,100	14.
43,200	34	1,228	209	2,077,500	4,966,600	66,700	15.
60,600	47	215	81	539,600	1,433,900	33,100	16.
4,500	32	128	30	227,500	659,800	800	17.
147,200	98	1,200	150	2,174,000	3,969,800	28,000	18.
726,700	103	1,910	561	4,771,300	5,929,000	171,600	19.
35,800	25	176	36	348,400	353,800	13,400	20.
(x)	(x)	(x)	(x)	(x)	(x)	(x)	21.
(x)	(x)	(x)	(x)	(x)	(x)	(x)	22.
350,000	40	863	314	2,398,700	2,876,900	121,700	23.
1,800	15	301	104	609,000	1,036,700	1,800	24.
-	13	269	50	429,500	409,900	800	25.
335,200	6	171	34	571,500	651,300	27,600	26.
1,078,000	5	362	123	1,145,000	1,562,900	1,800	27.
13,000	36	499	212	1,559,000	4,770,800	19,000	28.
500	21	36	3	55,500	165,800	16,600	29.
59,200	9	424	125	977,900	1,337,900	11,900	30.
-	167	740	101	1,055,700	3,815,400	3,200	31.
40,700	340	662	220	832,900	913,100	600	32.
929,300	139	739	250	1,406,600	2,170,400	49,900	33.

(1) Of unincorporated companies.

Table 6.—ONTARIO—Service and Limited-Function Wholesalers,
by Kinds of Business, 1941

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. ALL KINDS OF BUSINESS, TOTAL	3,610	805,437,600	788,921,700
2. Amusement, sporting and Photographic Goods ..	39	3,792,400	3,743,700
3. Amusement and sporting goods	30	2,226,500	2,177,800
4. Photographic and motion picture equipment and supplies	9	1,565,900	1,565,900
5. Automotive	263	38,178,900	37,915,300
6. Automotive equipment	252	26,016,600	25,753,000
7. Motor vehicles	11	12,162,300	12,162,300
8. Chemicals, Drugs and Allied Products	123	44,010,200	41,211,500
9. Alcoholic beverages	2	(x)	(x)
10. Chemicals (industrial)	29	15,062,200	13,743,100
11. Drugs and drug sundries	48	21,718,100	20,318,800
12. Paints, varnishes, lacquers and enamels ...	14	877,400	797,100
13. Soaps and toilet preparations	15	323,000	323,000
14. Other chemicals, drugs and allied products.	15	(x)	(x)
15. Coal and Coke	77	62,980,900	62,808,800
16. Dry Goods and Apparel	209	41,322,000	40,459,100
17. Clothing and furnishings	75	6,834,500	6,694,600
18. Dry goods (general line)	21	13,934,900	13,758,900
19. Notions	30	3,333,600	3,214,800
20. Piece goods	59	11,034,300	10,606,100
21. Shoes and other footwear	23	6,174,700	6,174,700
22. Other dry goods and apparel	1	10,000	10,000
23. Electrical Goods	97	18,326,200	18,037,600
24. Electrical appliances (including refrigera- tion).....	15	1,843,200	1,830,200
25. Electrical apparatus and equipment	14	1,502,100	1,434,700
26. Electrical merchandise (general line)	12	4,638,500	4,616,400
27. Radio and radio equipment	16	2,185,400	2,184,200
28. Wiring supplies and construction equipment.	14	6,428,400	6,315,800
29. Other electrical specialties	26	1,728,600	1,656,200
30. Farm Products (raw materials)	100	25,074,600	23,639,400
31. Flowers and nursery stock	4	196,100	163,400
32. Grain	7	9,489,700	9,438,000
33. Hides, skins, furs and wool	71	14,906,900	13,563,900
34. Livestock	11	334,900	327,100
35. Other farm products	7	147,000	147,000

Table 6.—ONTARIO—Service and Limited-Function Wholesalers,
by Kinds of Business, 1941

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Net sales— (Cent'd) On commission \$	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions \$	Stocks on hand, end of year (at cost)		
		Male	Female		Owued	Held on consignment	
					\$	\$	
16,515,900	2,815	20,912	6,399	43,904,100	86,946,800	2,244,700	1.
48,700	23	191	81	467,000	727,100	103,500	2.
48,700	20	118	53	310,600	583,000	9,000	2.
-	3	73	28	156,400	164,100	94,500	4.
263,600	206	1,936	341	3,552,900	5,511,000	76,600	5.
263,600	205	1,624	285	2,955,000	4,352,100	75,600	6.
-	1	312	56	597,900	1,158,900	1,000	7.
2,798,700	61	1,069	539	2,798,600	4,701,300	716,700	8.
-	-	(x)	(x)	(x)	(x)	-	9.
1,319,100	10	153	53	610,400	1,572,500	35,700	10.
1,399,300	23	756	427	1,743,000	2,391,200	616,500	11.
80,300	9	43	4	83,900	148,500	64,500	12.
-	13	26	32	70,300	63,700	-	13.
-	(x)	(x)	(x)	(x)	(x)	-	14.
172,100	14	1,030	190	2,176,300	9,197,400	82,500	15.
862,900	171	1,147	629	3,117,500	7,537,400	132,500	16.
139,900	73	258	167	547,400	1,045,000	51,600	17.
176,000	15	421	178	1,159,500	2,776,500	25,000	18.
118,800	24	124	186	468,500	783,000	10,400	19.
428,200	42	189	61	586,500	1,658,200	42,000	20.
-	17	154	36	353,100	1,273,200	3,500	21.
-	-	1	1	2,500	1,500	-	22.
288,600	52	575	190	1,417,500	2,060,500	122,600	23.
13,000	6	112	34	200,100	247,100	-	24.
67,400	9	89	15	186,700	239,500	7,500	25.
22,100	3	136	42	350,800	745,800	46,600	26.
1,200	10	64	23	144,800	183,600	14,000	27.
112,600	4	116	49	387,800	422,000	36,500	28.
72,300	20	58	27	147,300	222,500	24,000	29.
1,435,200	109	271	39	483,600	3,738,400	293,400	30.
32,700	2	8	4	21,400	13,100	-	31.
51,700	11	28	10	63,000	634,500	7,500	32.
1,343,000	77	213	25	379,500	3,015,000	285,900	33.
7,800	11	16	-	12,100	53,800	-	34.
-	8	6	-	7,600	22,000	-	35.

(1) Of unincorporated companies

Table 6.—ONTARIO—Service and Limited-Function Wholesalers,
by Kinds of Business, 1941—(Concl'd)

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. Farr Supplies	77	9,111,900	9,075,400
2. Food Products	633	62,135,100	58,523,300
3. Confectionery and soft drinks	85	3,598,000	3,583,400
4. Dairy and poultry products	113	14,025,200	13,113,400
5. Fish and sea foods	39	3,880,700	3,850,300
6. Fruits and vegetables	244	31,298,100	28,998,800
7. Meats and meat products	130	6,794,700	6,789,700
8. Produce	22	2,538,400	2,187,700
9. Forest Products (except lumber)	28	2,235,600	2,235,600
10. Furniture and House Furnishings	86	12,195,100	11,939,800
11. General Merchandise	13	9,159,700	9,053,500
12. Groceries and Food Specialties	210	103,830,800	103,404,300
13. Groceries (general line)	108	77,884,400	77,836,600
14. Food and grocery specialties	102	25,946,400	25,567,700
15. Hardware	70	26,612,300	26,487,900
16. Jewellery	51	8,154,800	8,009,400
17. Leather and Leather Goods (except gloves and shoes)	35	1,968,600	1,953,200
18. Lumber and Building Materials (other than metal)	143	36,407,600	36,014,600
19. Machinery, Equipment and Supplies (except electrical)	363	97,763,800	96,455,600
20. Commercial	58	6,040,100	6,018,900
21. Construction	14	6,138,000	6,080,600
22. Farm	10	2,535,400	2,535,400
23. Industrial	179	67,346,800	66,230,300
24. Professional	50	6,503,300	6,419,400
25. Service	40	2,003,500	1,997,400
26. Transportation	12	7,196,700	7,173,600
27. Metals and Metal Work	36	51,385,100	50,782,600
28. Paper and Paper Products	101	13,762,500	13,604,100
29. Petroleum and Petroleum Products	17	1,868,600	1,847,200
30. Plumbing and Heating Equipment and Supplies	49	12,988,500	12,972,900
31. Tobacco and Tobacco Products (except leaf)	176	72,260,800	71,551,300
32. Waste Materials (including scrap metal) ...	451	34,695,600	32,488,800
33. All Other	163	15,216,000	14,706,800

Table 6.--ONTARIO--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941--(Concl'd)

Net sales-- (Cont'd) On ommission \$	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions \$	Stocks on hand, end of year (at cost)		
		Male	Female		Owmed \$	Held on consignment \$	
36,500	64	328	104	555,200	903,800	10,700	1.
3,611,800	675	1,579	227	2,375,400	1,973,900	41,300	2.
14,600	82	98	25	171,300	250,600	200	3.
911,800	124	307	71	459,200	727,900	30,000	4.
30,400	43	260	16	402,200	252,300	-	5.
2,299,300	270	677	85	1,028,200	473,000	11,100	6.
5,000	137	184	19	231,300	122,200	-	7.
350,700	19	53	11	83,200	147,900	-	8.
-	26	47	9	86,100	154,600	-	9.
255,300	58	485	205	1,408,000	2,418,800	18,500	10.
106,200	5	259	94	537,900	1,027,300	13,500	11.
426,500	124	2,301	574	4,197,000	12,032,000	83,200	12.
47,800	35	1,984	435	3,409,000	9,705,000	8,500	13.
378,700	89	317	139	788,000	2,327,000	74,700	14.
124,400	26	1,130	311	2,310,900	5,093,100	11,500	15.
145,400	34	201	171	729,100	2,271,300	1,400	16.
15,400	35	85	16	158,700	368,500	13,300	17.
393,000	82	1,094	158	2,371,700	4,167,200	55,900	18.
1,308,200	171	2,415	815	5,979,800	10,741,300	295,700	19.
21,200	39	347	99	828,700	1,068,400	12,800	20.
57,400	6	126	29	288,600	971,700	13,000	21.
-	8	67	22	138,000	606,300	500	22.
1,116,500	69	1,280	383	3,241,300	5,591,800	232,600	23.
83,900	17	367	193	899,300	1,690,400	35,500	24.
6,100	24	162	53	348,300	307,900	-	25.
23,100	8	66	36	235,600	504,800	1,300	26.
602,500	11	399	84	944,200	1,498,400	1,700	27.
158,400	58	537	301	1,291,600	1,759,600	30,200	28.
21,400	10	86	12	153,900	222,800	-	29.
15,600	15	418	125	1,009,300	1,381,800	4,000	30.
709,500	164	982	243	1,769,400	2,625,500	5,400	31.
2,206,800	536	1,504	454	2,220,300	1,847,400	9,800	32.
509,200	85	843	487	1,792,200	2,966,400	114,800	33.

(1) Of unincorporated companies

Table 7.—SASKATCHEWAN—Service and Limited-Function Wholesalers,
by Kinds of Business, 1941

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. ALL KINDS OF BUSINESS, TOTAL	555	187,268,700	183,998,400
2. Amusement, Sporting and Photographic Goods .	5	313,900	279,500
3. Automotive	33	2,436,200	2,371,800
4. Chemicals, Drugs and Allied Products	17	4,094,500	3,923,000
5. Coal and Coke	17	6,276,800	6,276,800
6. Dry Goods and Apparel	61	8,512,800	8,116,900
7. Clothing and furnishings	33	2,577,800	2,466,400
8. Dry goods (general line)	14	4,379,500	4,379,500
9. Notions	6	117,300	113,100
10. Piece goods	3	213,300	213,300
11. Shoes and other footwear	5	1,225,900	944,600
12. Electrical Goods	10	1,773,700	1,601,100
13. Farm Products (raw materials)	33	66,332,900	66,142,800
14. Farm Supplies	8	1,406,200	1,406,200
15. Food Products	102	20,599,200	19,685,600
16. Confectionery and soft drinks	16	3,156,300	3,069,000
17. Dairy and poultry products	13	594,200	589,600
18. Fish and sea foods	22	4,040,300	4,025,300
19. Fruits and vegetables	27	8,362,500	8,347,900
20. Meats and meat products	15	2,680,900	1,888,800
21. Produce	9	1,765,000	1,765,000
22. Forest Products (except lumber)	4	339,200	330,600
23. Furniture and House Furnishings	5	180,600	180,000
24. Groceries and Food Specialties	33	25,855,600	25,469,400
25. Groceries (general line)	21	22,975,500	22,975,500
26. Food and grocery specialties	12	2,880,100	2,493,900
27. Hardware	9	7,991,900	7,988,300
28. Jewellery	10	810,600	810,600
29. Lumber and Building Materials (other than metal)	20	6,017,400	5,679,200
30. Machinery, Equipment and Supplies (except electrical)	76	10,737,900	10,360,700
31. Commercial	7	406,400	399,200
32. Construction	4	(x)	(x)
33. Farm	8	2,999,900	2,999,900
34. Industrial	22	4,032,900	3,884,200
35. Professional	14	1,348,500	1,330,800
36. Service	16	911,200	910,900
37. Transportation	5	(x)	(x)

Table 7.--MANITOBA--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Net sales-- (Cont'd) On commission \$	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions \$	Stocks on hand, end of year (at cost)		
		Male	Female		Owned \$	Held on consignment \$	
3,270,300	385	4,302	1,038	7,922,400	26,787,800	406,400	1.
34,400	3	11	4	23,000	24,900	3,300	2.
64,400	22	193	43	322,700	565,200	48,100	3.
171,500	4	124	49	333,500	703,800	3,400	4.
-	8	81	15	194,000	349,000	-	5.
396,900	52	290	91	634,100	1,541,900	35,700	6.
111,400	32	57	31	119,800	442,400	1,000	7.
-	10	168	42	364,900	766,600	-	8.
4,200	7	1	2	1,700	15,200	300	9.
-	-	13	1	24,100	74,600	-	10.
281,300	3	51	15	123,600	243,100	34,400	11.
172,600	3	59	14	134,600	170,600	111,200	12.
190,100	25	117	29	305,000	11,256,000	7,000	13.
-	8	35	11	43,000	91,800	-	14.
913,600	96	610	70	958,500	714,200	4,400	15.
87,300	12	109	27	245,900	260,100	200	16.
4,600	14	8	2	7,700	35,800	400	17.
15,000	15	160	13	240,800	133,300	-	18.
14,600	24	256	24	344,100	203,100	-	19.
792,100	18	31	2	49,300	50,500	3,800	20.
-	13	46	2	70,700	31,400	-	21.
8,600	4	14	3	16,500	58,600	-	22.
600	6	8	3	24,200	50,400	-	23.
386,200	13	515	131	1,010,700	3,200,100	45,800	24.
-	6	483	119	931,600	2,885,500	-	25.
386,200	7	32	12	79,100	314,600	45,800	26.
3,600	6	463	129	795,400	2,007,900	56,300	27.
-	6	34	17	90,300	144,100	-	28.
338,200	11	402	16	467,700	584,700	2,100	29.
377,200	32	525	144	1,076,000	2,357,900	33,400	30.
7,200	5	31	5	45,200	76,300	200	31.
(x)	(x)	(x)	(x)	(x)	(x)	(x)	32.
-	5	141	23	257,400	1,096,500	-	33.
148,700	7	137	40	317,700	647,300	18,000	34.
17,700	2	102	55	235,300	360,000	11,200	35.
300	7	55	17	121,000	150,600	600	36.
(x)	(x)	(x)	(x)	(x)	(x)	-	37.

(1) Of unincorporated companies.

Table 7.--MANITOBA--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941,--(Concl'd)

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. Paper and Paper Products	13	2,061,200	1,954,500
2. Petroleum and Petroleum Products	4	282,500	282,500
3. Plumbing and Heating Equipment and Supplies.	10	2,316,500	2,293,800
4. Tobacco and Tobacco Products (except leaf) .	17	8,680,500	8,680,500
5. Waste Materials (including scrap metal)	30	1,687,600	1,687,600
6. All Other (1)	38	8,560,000	8,477,000

(1) Includes--9 General Merchandise; 4 Leather and Leather Goods (except gloves and shoes); 5 Metals and Metal Work; and 20 All Other.

Table 8.--SASKATCHEWAN--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. ALL KINDS OF BUSINESS, TOTAL	291	71,021,300	70,105,900
2. Automotive	42	4,251,300	3,936,300
3. Chemicals, Drugs and Allied Products	5	1,288,800	1,268,800
4. Coal and Coke	9	1,827,300	1,633,700
5. Dry Goods and Apparel	11	1,646,700	1,628,700
6. Electrical Goods	10	913,000	910,000
7. Farm Products (raw materials)	19	1,635,300	1,632,300
8. Hides, skins, furs and wool	13	1,479,600	1,476,600
9. Livestock	6	155,700	155,700
10. Farm Supplies	5	759,100	741,400
11. Food Products	23	8,634,700	8,634,100
12. Groceries and Food Specialties	38	22,994,700	22,976,200
13. Groceries (general line)	33	22,882,600	22,864,100
14. Food and grocery specialties	5	112,100	112,100
15. Hardware	12	6,118,000	6,045,600
16. Lumber and Building Materials (other than metal)	11	698,400	688,400

Table 7.--MANITOBA--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941,--(Concl'd)

Net sales-- (Cont'd) On commission	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions	Stocks on hand, end of year (at cost)		
		Male	Female		Owned	Held on consignment	
\$				\$	\$	\$	
106,700	7	119	46	248,900	356,500	500	1.
-	-	16	3	19,200	40,400	-	2.
22,700	3	113	20	215,900	239,600	-	3.
-	16	96	28	161,800	632,800	-	4.
-	37	133	58	186,300	206,900	-	5.
83,000	23	344	114	661,100	1,490,500	55,200	6.

(1) Of unincorporated companies.

Table 8.--SASKATCHEWAN--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941

Net sales-- (Cont'd) On commission	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions	Stocks on hand, end of year (at cost)		
		Male	Female		Owned	Held on consignment	
\$				\$	\$	\$	
915,400	126	2,180	470	3,612,000	10,348,900	540,200	1.
315,000	15	286	63	502,100	931,800	383,700	2.
20,000	2	34	10	50,000	363,200	10,000	3.
193,600	1	15	8	49,300	-	-	4.
18,000	3	56	30	133,400	391,300	30,000	5.
3,000	5	53	13	84,800	141,500	4,100	6.
3,000	22	55	5	50,100	157,000	-	7.
3,000	17	47	5	38,900	120,400	-	8.
-	5	8	-	11,200	36,600	-	9.
17,700	2	41	15	76,800	107,400	5,000	10.
600	8	292	41	425,600	357,500	-	11.
18,500	10	506	81	783,800	2,815,500	2,300	12.
18,500	7	497	81	774,600	2,801,500	2,300	13.
-	3	9	-	9,200	14,000	-	14.
72,400	-	226	65	363,400	1,660,500	20,200	15.
10,000	6	36	4	49,400	156,000	3,000	16.

(1) Of unincorporated companies.

Table 8.--SASKATCHEWAN--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941--(Concl'd)

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. Machinery, Equipment and Supplies (except electrical)	30	6,348,200	6,258,400
2. Paper and Paper Products	10	1,173,800	1,060,700
3. Tobacco and Tobacco Products (except leaf) .	8	5,912,700	5,912,700
4. Waste Materials (including scrap metal)	25	1,235,600	1,235,600
5. All Other (1)	33	5,583,700	5,543,000

(1) Includes--1 Forest Products (except lumber); 1 Furniture and House Furnishings;
3 General Merchandise; 3 Leather and Leather Goods (except gloves and
shoes); 2 Petroleum and Petroleum Products; 4 Plumbing and Heating
Equipment and Supplies; and 19 All Other.

Table 9.--ALBERTA--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. ALL KINDS OF BUSINESS, TOTAL	393	101,616,500	100,260,600
2. Amusement, Sporting and Photographic Goods .	5	130,600	130,200
3. Automotive	44	4,681,700	4,127,000
4. Chemicals, Drugs and Allied Products	12	2,409,300	2,400,800
5. Coal and Coke	7	1,183,100	1,183,100
6. Dry Goods and Apparel	20	3,276,000	3,215,300
7. Electrical Goods	8	1,178,200	1,168,600
8. Farm Products (raw materials)	25	2,334,800	2,282,700
9. Food Products	43	13,282,800	13,214,300
10. General Merchandise	3	168,500	168,500
11. Groceries and Food Specialties	35	25,441,500	25,441,500
12. Groceries (general line)	28	25,033,500	25,033,500
13. Food and grocery specialties	7	408,000	408,000
14. Lumber and Building Materials (other than metal)	23	6,513,100	6,506,100

Table 8.--SASKATCHEWAN--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941-- (Concl'd)

Net sales-- (Cont'd) On commission \$	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions \$	Stocks on hand, end of year (at cost)		
		Male	Female		Owned \$	Held on consignment \$	
89,800	11	229	53	449,200	2,061,900	46,900	1.
113,100	1	51	20	108,500	216,500	-	2.
-	2	65	11	121,400	147,900	-	3.
-	21	62	2	66,000	166,600	100	4.
40,700	17	173	49	298,200	674,300	34,900	5.

(1) Of unincorporated companies.

Table 9.--ALBERTA--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941

Net sales-- (Cont'd) On commission \$	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions \$	Stocks on hand, end of year (at cost)		
		Male	Female		Owned \$	Held on consignment \$	
1,355,900	202	3,129	666	5,746,500	14,211,700	496,900	1.
400	6	10	9	16,600	29,700	500	2.
554,700	27	389	60	582,600	976,000	245,600	3.
8,500	4	79	23	155,800	471,200	-	4.
-	-	13	6	44,400	1,500	-	5.
60,700	14	89	45	228,300	755,000	12,500	6.
9,600	3	102	10	188,800	125,000	1,000	7.
52,100	25	45	2	62,300	245,900	100	8.
68,500	22	466	71	729,800	601,800	-	9.
-	5	8	3	14,800	17,300	-	10.
-	8	487	85	823,800	2,454,300	-	11.
-	3	476	83	793,000	2,405,700	-	12.
-	5	11	2	30,800	48,600	-	13.
7,000	21	91	33	190,400	535,100	300	14.

(1) Of unincorporated companies.

Table 9.--ALBERTA--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941--(Concl'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. Machinery, Equipment and Supplies (except electrical)	65	12,202,100	11,899,900
2. Commercial	6	369,200	367,000
3. Construction	1	(x)	(x)
4. Farm	12	3,860,200	3,858,300
5. Industrial	24	6,592,800	6,305,200
6. Professional	8	(x)	(x)
7. Service	14	684,800	684,800
8. Paper and Paper Products	14	1,892,900	1,771,800
9. Plumbing and Heating Equipment and Supplies	9	2,919,000	2,895,900
10. Tobacco and Tobacco Products (except leaf).	17	9,423,500	9,418,900
11. Waste Materials (including scrap metal) ...	13	367,100	362,800
12. All Other (1)	50	14,212,300	14,073,200

(1) Includes: 6 Farm Supplies; 1 Forest Products (except lumber); 3 Furniture and House Furnishings; 14 Hardware; 5 Leather and Leather Goods (except gloves and shoes); 1 Metals and Metal Work; 2 Petroleum and Petroleum Products; and 18 All Other.

Table 10.--BRITISH COLUMBIA--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. ALL KINDS OF BUSINESS, TOTAL	806	189,043,100	183,179,800
2. Amusement, Sporting and Photographic Goods.	5	247,700	247,700
3. Automotive	49	4,842,800	4,775,400
4. Chemicals, Drugs and Allied Products	39	5,913,500	5,588,300
5. Chemicals (industrial)	7	1,550,100	1,443,800
6. Drugs and drug sundries	19	3,887,000	3,674,100
7. Paints, varnishes, lacquers and enamels .	5	345,300	345,300
8. Soaps and toilet preparations	2	(x)	(x)
9. Other chemicals, drugs and allied products	6	(x)	(x)

Table 9.--ALBERTA--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941--(Concl'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Net sales-- (Cont'd) On commission	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions	Stocks on hand, end of year (at cost)		
		Male	Female		Owned	Held on consignment	
\$				\$	\$	\$	
302,200	21	446	103	909,700	3,337,500	116,100	1.
2,200	3	26	5	49,700	100,600	2,000	2.
(x)	(x)	(x)	-	(x)	(x)	(x)	3.
1,900	3	172	30	308,700	1,508,900	11,700	4.
287,600	6	177	47	378,000	1,439,700	98,700	5.
-	(x)	(x)	(x)	(x)	(x)	(x)	6.
-	7	33	6	75,500	142,000	-	7.
121,100	2	81	26	173,500	332,400	-	8.
23,100	3	84	23	185,500	582,100	46,800	9.
4,600	11	109	17	216,700	587,700	1,100	10.
4,300	15	43	1	45,700	64,300	100	11.
139,100	15	587	149	1,177,800	3,094,900	72,800	12.

(1) Of unincorporated companies.

Table 10.--BRITISH COLUMBIA--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Net sales-- (Cont'd) On commission	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions	Stocks on hand, end of year (at cost)		
		Male	Female		Owned	Held on consignment	
\$				\$	\$	\$	
5,863,300	426	5,678	1,400	11,273,100	26,147,400	793,500	1.
-	6	17	3	34,500	40,400	700	2.
67,400	24	333	41	558,000	845,500	148,300	3.
325,200	16	168	51	337,000	1,106,400	43,300	4.
106,300	1	26	10	74,300	194,700	2,000	5.
212,900	10	106	37	196,100	813,700	41,300	6.
-	2	25	3	47,600	67,600	-	7.
-	(x)	-	-	-	(x)	-	8.
(x)	(x)	(x)	(x)	(x)	(x)	-	9.

(1) Of unincorporated companies.

Table 10.--BRITISH COLUMBIA--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941--(Cont'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. Coal and Coke	6	3,727,900	3,727,900
2. Dry Goods and Apparel	33	3,145,500	2,907,000
3. Clothing and furnishings	13	718,100	687,600
4. Dry goods (general line)	5	1,096,300	955,300
5. Notions	4	(x)	(x)
6. Piece goods	5	375,500	375,500
7. Shoes and other footwear	5	779,700	779,700
8. Other dry goods and apparel	1	(x)	(x)
9. Electrical Goods	22	5,006,000	4,882,700
10. Farm Products (raw materials)	18	3,151,000	3,140,100
11. Food Products	128	17,465,500	17,082,400
12. Confectionery and soft drinks	14	1,065,000	1,037,200
13. Dairy and poultry products	29	2,177,900	2,177,900
14. Fish and sea foods	23	1,306,900	1,301,900
15. Fruits and vegetables	49	7,477,800	7,312,800
16. Meats and meat products	7	377,800	376,800
17. Produce	6	5,060,100	4,875,800
18. Forest Products (except lumber)	5	291,100	291,100
19. Furniture and House Furnishings	20	1,586,000	1,567,300
20. General Merchandise	4	629,900	629,900
21. Groceries and Food Specialties	86	39,441,800	38,623,400
22. Groceries (general line)	42	29,210,600	29,197,500
23. Food and grocery specialties	44	10,231,200	9,495,900
24. Jewellery	5	173,200	173,200
25. Leather and Leather Goods (except gloves and shoes)	7	1,174,600	1,099,900
26. Lumber and Building Materials (other than metal)	64	27,683,900	26,492,400
27. Machinery, Equipment and Supplies (except electrical)	121	17,493,400	16,931,300
28. Commercial	13	420,800	413,700
29. Construction	5	(x)	(x)
30. Farm	1	(x)	(x)
31. Industrial	59	11,343,500	11,098,000
32. Professional	13	1,035,500	1,033,700
33. Service	17	1,345,600	1,058,200
34. Transportation	13	2,806,700	2,786,600

Table 10.--BRITISH COLUMBIA--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941--(Cont'd)

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Net sales-- (Cont'd) On commission \$	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions \$	Stocks on hand, end of year (at cost)		
		Male	Female		Owmed	Held on consignment \$	
-	-	33	6	69,500	1,100	-	1.
238,500	18	106	32	243,400	663,000	5,600	2.
30,500	5	28	14	60,400	131,200	3,000	3.
141,000	2	42	10	112,800	206,700	-	4.
(x)	(x)	(x)	(x)	(x)	(x)	(x)	5.
-	4	13	2	25,600	136,100	-	6.
-	1	19	3	34,000	151,200	-	7.
-	(x)	(x)	(x)	(x)	(x)	-	8.
123,300	4	134	31	271,200	549,000	39,000	9.
10,900	10	42	9	108,500	196,100	2,000	10.
383,100	123	527	49	839,500	475,400	3,700	11.
27,800	11	60	9	88,000	105,000	-	12.
-	26	71	12	129,700	44,900	-	13.
5,000	19	60	4	94,000	17,200	-	14.
165,000	51	189	14	299,000	146,000	3,200	15.
1,000	12	17	-	15,300	10,100	-	16.
184,300	4	130	10	213,500	152,200	500	17.
-	3	27	1	46,500	1,400	-	18.
18,700	19	72	36	164,400	500,300	900	19.
-	4	24	8	55,100	75,700	-	20.
748,400	29	885	265	1,724,100	6,451,600	48,200	21.
13,100	11	752	216	1,366,100	5,522,800	1,500	22.
735,300	18	133	49	358,000	928,800	46,700	23.
-	4	6	2	17,100	30,100	-	24.
74,700	2	69	12	152,100	265,600	14,800	25.
1,191,500	18	580	112	1,525,700	1,303,000	5,600	26.
562,100	42	691	175	1,527,500	3,616,100	249,100	27.
7,100	7	34	1	46,500	75,200	100	28.
(x)	(x)	(x)	(x)	(x)	(x)	(x)	29.
-	-	(x)	-	(x)	(x)	-	30.
245,500	14	429	86	894,000	2,173,800	190,700	31.
1,800	2	64	27	156,500	228,400	6,700	32.
287,400	8	63	24	137,400	190,000	22,000	33.
20,100	9	73	30	214,100	863,400	29,100	34.

(1) Of unincorporated companies.

Table 10.--BRITISH COLUMBIA--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941--(Concl'd)

Kind of business	Number of estab- lishments	Net sales	
		Total	On own account
		\$	\$
1. Metals and Metal Work	8	1,689,600	1,619,600
2. Paper and Paper Products	18	3,246,800	3,241,000
3. Petroleum and Petroleum Products	12	282,400	282,400
4. Plumbing and Heating Equipment and Supplies.	14	3,895,300	3,774,200
5. Tobacco and Tobacco Products (except leaf) .	37	14,358,800	14,346,300
6. Waste Materials (including scrap metal)	43	2,158,200	2,155,000
7. All Other (1)	62	31,438,200	29,531,300

(1) Includes--10 Farm Supplies; 21 Hardware; and 31 All Other.

Table 10.--BRITISH COLUMBIA--Service and Limited-Function Wholesalers,
by Kinds of Business, 1941--(Concl'd)

Net sales-- (Cont'd) On commission	Active (1) proprietors	Number of full- time employees		Salaries, wages and commissions	Stocks on hand, end of year (at cost)		
		Male	Female		Owned	Held on consignment	
\$				\$	\$	\$	
70,000	1	28	8	83,300	310,100	148,500	1.
5,800	7	218	75	446,900	703,600	-	2.
-	8	22	1	30,800	84,900	-	3.
121,100	1	100	28	262,900	737,800	41,900	4.
12,500	25	199	52	433,800	929,100	200	5.
3,200	37	194	46	266,200	380,900	5,700	6.
1,906,900	25	1,203	357	2,075,100	6,880,300	36,000	7.

(1) Of unincorporated companies

Table 11.—Wholesale Trade in Cities and Towns of 5,000 to 100,000 Population, 1941.

For 1941, however, the figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Cities and Towns	Popu- lation	Number of estab- lishments	Total net sales	Number of full- time employees		Salaries, wages and commissions
				Male	Female	
			\$			\$
Amherst, N. S.	8,620	25	3,849,100	80	18	157,300
Asbestos, Que.	5,711	2	(x)	(x)	-	(x)
Barrie, Ont.	9,725	24	4,159,200	171	49	219,000
Belleville, Ont.	15,710	42	7,299,800	179	30	273,900
Brampton, Ont.	6,020	7	666,000	12	1	16,800
Brandon, Man.	17,383	33	8,692,000	276	48	445,100
Brantford, Ont.	31,948	55	7,256,100	194	36	344,100
Brockville, Ont.	11,342	24	3,512,000	104	20	161,800
Calgary, Alta.	88,904	372	107,622,200	2,309	489	4,388,700
Campbellton, N.B.	6,748	15	2,637,100	55	10	99,500
Cap de la Madeleine, Que.	11,961	8	524,900	27	8	24,000
Charlottetown, P.E.I.	14,821	45	9,207,600	260	54	331,500
Chatham, Ont.	17,369	64	6,643,600	189	27	320,800
Chicoutimi, Que.	16,040	23	5,788,900	153	20	219,000
Cobourg, Ont.	5,973	10	1,449,600	34	2	50,800
Collingwood, Ont.	6,270	11	1,183,800	92	9	86,000
Cornwall, Ont.	14,117	27	2,773,000	88	8	126,900
Dartmouth, N. S.	10,847	8	1,648,300	32	8	60,300
Drummondville, Que.	10,555	21	1,900,700	61	5	73,100
Dundas, Ont.	5,276	2	(x)	(x)	(x)	(x)
Eastview, Ont.	7,966	11	1,771,900	57	3	66,700
Edmonton, Alta.	93,817	260	83,795,200	1,975	461	3,850,000
Edmundston, N.B.	7,096	11	1,006,100	16	4	24,300
Forest Hill, Ont.	11,757	-	-	-	-	-
Fort Erie, Ont.	6,595	3	(x)	(x)	(x)	(x)
Fort Frances, Ont.	5,897	12	1,204,800	32	5	46,600
Fort William, Ont.	30,585	59	17,873,400	380	63	682,700
Fredericton, N.B.	10,062	32	4,205,900	158	35	255,800
Galt, Ont.	15,346	16	1,123,700	34	2	37,600
Glace Bay, N. S.	25,147	8	1,149,500	36	3	45,700
Granby, Que.	14,197	28	2,137,200	71	7	86,600
Grand Mere, Que.	8,608	8	318,800	10	1	9,200
Guelph, Ont.	23,273	32	3,386,600	131	30	180,700
Halifax, N. S.	70,488	221	100,805,400	1,780	488	3,568,200
Hamilton, Ont.	166,337	275	96,165,900	1,659	409	3,516,300
Hawkesbury, Ont.	6,263	12	599,600	13	-	14,900
Hull, Que.	32,947	27	2,732,600	115	28	197,300
Ingersoll, Ont.	5,782	6	370,600	8	2	9,100
Joliette, Que.	12,749	24	1,976,800	59	21	76,800
Jonqui�re, Que.	13,769	12	887,000	30	8	50,100
Kamloops, B. C.	5,959	19	2,038,500	46	4	73,200
Kelowna, B. C.	5,118	18	2,419,900	185	162	322,800
K�n�gami, Que.	6,579	-	-	-	-	-
Kenora, Ont.	7,745	14	1,498,500	38	2	50,200
Kingston, Ont.	30,126	49	9,724,200	291	61	491,100
Kitchener, Ont.	35,657	73	13,811,100	328	69	634,100
Lachine, Que.	20,051	13	1,201,700	69	6	99,700

Table 11.--Wholesale Trade in Cities and Towns of 5,000 to 100,000 Population, 1941--Con.

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Cities and Towns	Popu- lation	Number of estab- lishments	Total net sales	Number of full- time employees		Salaries, wages and commissions
				Male	Female	
			\$			\$
Lachute, Que.	5,310	9	613,300	21	1	20,100
La Tuque, Que.	7,919	8	415,400	12	-	14,200
Leuzon, Que.	7,877	1	(x)	(x)	-	(x)
Leamington, Ont.	5,858	17	3,690,800	74	18	178,500
Leaside, Ont.	6,183	13	6,379,500	264	44	536,700
Lethbridge, Alta.	14,612	51	11,402,200	318	47	549,200
Lévis, Que.	11,991	24	4,830,700	169	25	267,600
Lindsay, Ont.	8,403	20	2,828,100	58	25	83,700
London, Ont.	78,264	175	38,780,600	1,162	276	2,217,200
Long Branch, Ont.	5,172	-	-	-	-	-
Longueuil, Que.	7,087	4	(x)	(x)	(x)	(x)
Magog, Que.	9,034	5	269,500	9	3	11,300
Medicine Hat, Alta.	10,571	16	3,747,600	74	13	124,300
Midland, Ont.	6,800	8	487,700	47	2	57,800
Mimico, Ont.	8,070	5	583,600	20	-	31,100
Moncton, N.B.	22,763	57	10,938,600	351	70	622,900
Montmorency, Que.	5,393	2	(x)	(x)	-	(x)
Montreal, Que.	903,007	2,966	1,438,479,100	19,537	5,397	44,277,900
Montreal N., Que.	6,152	3	(x)	(x)	-	(x)
Moose Jaw, Sask.	20,753	41	7,352,100	262	39	361,000
Nanaimo, B. C.	6,635	14	2,802,900	62	12	104,600
Nelson, B. C.	5,912	26	4,479,200	112	24	223,800
New Glasgow, N. S.	9,210	28	4,720,800	104	28	192,600
New Toronto, Ont.	9,504	2	(x)	(x)	-	(x)
New Waterford, N. S.	9,302	1	(x)	(x)	(x)	(x)
New Westminster, B. C. ..	21,967	26	4,164,500	167	30	270,500
Niagara Falls, Ont.	20,589	26	4,897,500	151	40	282,600
North Bay, Ont.	15,599	32	5,844,600	195	32	332,200
North Sydney, N. S.	6,836	11	1,288,800	58	17	83,100
North Vancouver, B. C. ..	8,914	3	(x)	(x)	-	(x)
Orillia, Ont.	9,798	21	3,041,600	77	12	110,300
Oshawa, Ont.	26,813	29	4,422,100	110	20	174,800
Ottawa, Ont.	154,951	272	68,317,400	1,572	353	3,070,700
Outremont, Que.	30,751	36	8,308,800	158	30	314,200
Owen Sound, Ont.	14,002	35	4,638,400	159	23	223,700
Parry Sound, Ont.	5,765	7	562,400	18	3	17,900
Pembroke, Ont.	11,159	20	2,783,200	74	13	94,900
Peterborough, Ont.	25,350	41	8,889,300	158	22	274,800
Port Arthur, Ont.	24,426	24	6,215,200	159	48	337,300
Port Colborne, Ont.	6,993	10	6,385,000	95	5	109,000
Port Hope, Ont.	5,055	6	314,600	14	10	19,600
Portage la Prairie, Man..	7,187	12	704,600	17	1	30,200
Preston, Ont.	6,704	4	(x)	(x)	(x)	(x)
Prince Albert, Sask.	12,508	33	6,311,400	152	25	252,200
Prince Rupert, B. C.	6,714	24	4,545,400	125	12	211,800
Quebec, Que.	150,757	385	121,723,300	2,449	384	4,163,800
Regina, Sask.	58,245	175	49,663,100	1,494	409	2,893,200

Table 11.—Wholesale Trade in Cities and Towns of 5,000 to 100,000 Population, 1941—Con.

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Cities and Towns	Popu- lation	Number of estab- lishments	Total net sales	Number of full- time employees		Salaries, wages and commissions
				Male	Female	
			\$			\$
Renfrew, Ont.	5,511	12	1,632,600	75	8	88,000
Rimouski, Que.	7,009	9	1,247,900	36	6	50,500
Rivière-du-Loup, Que.	8,713	17	1,991,500	65	3	71,500
Rouyn, Que.	8,808	15	2,445,000	78	3	124,400
St. Boniface, Man.	18,157	43	29,619,500	147	9	303,100
St. Catharines, Ont.	30,275	58	8,471,900	178	36	284,900
St. Hyacinthe, Que.	17,798	33	2,454,200	72	7	89,800
St. Jean, Que.	13,646	19	1,534,200	56	10	78,200
St. Jérôme, Que.	11,329	20	1,348,100	42	4	52,500
St. John, N.B.	51,741	185	56,051,700	1,526	449	2,873,400
St. Joseph d'Alma, Que.	6,449	3	(x)	(x)	(x)	(x)
St. Joseph de Grantham, Que.	5,556	2	(x)	(x)	-	(x)
St. Lambert, Que.	6,417	4	(x)	(x)	-	(x)
St. Laurent, Que.	6,242	2	(x)	(x)	(x)	(x)
St. Thomas, Ont.	17,132	29	3,326,700	112	18	150,500
Sarnia, Ont.	18,734	19	10,205,000	141	18	332,500
Saskatoon, Sask.	43,027	143	42,593,600	1,143	236	1,885,500
Sault Ste Marie, Ont.	25,794	32	6,774,000	187	34	303,500
Shawinigan Falls, Que.	20,325	20	1,886,000	63	8	73,100
Sherbrooke, Que.	35,965	66	14,205,500	455	69	784,300
Simcoe, Ont.	6,037	17	20,688,400	51	10	80,900
Smith's Falls, Ont.	7,159	11	854,700	28	6	41,700
Sorel, Que.	12,251	14	2,316,800	69	10	94,300
Springhill, N.S.	7,170	1	(x)	(x)	-	(x)
Stellarton, N.S.	5,351	2	(x)	(x)	(x)	(x)
Stratford, Ont.	17,038	28	3,401,000	107	26	166,200
Sudbury, Ont.	32,203	35	13,328,000	279	55	471,200
Summerside, P.E.I.	5,034	11	2,185,200	47	8	67,000
Swansea, Ont.	6,988	-	-	-	-	-
Swift Current, Sask.	5,594	22	3,819,500	104	29	162,900
Sydney, N. S.	28,305	57	14,133,800	327	57	512,600
Sydney Mines, N. S.	8,198	2	(x)	(x)	-	(x)
Thetford Mines, Que.	12,716	10	880,200	36	6	52,700
Therold, Ont.	5,305	5	1,311,100	22	-	32,000
Timmins, Ont.	28,790	32	11,557,100	212	29	419,800
Toronto, Ont.	667,457	2,771	1,110,048,900	17,946	6,344	43,509,200
Trail, B. C.	9,392	8	954,500	15	1	21,700
Transcona, Man.	5,495	1	(x)	-	-	-
Trenton, Ont.	8,323	4	(x)	(x)	-	(x)
Trois-Rivières, Que.	42,007	78	8,696,900	366	27	467,100
Truro, N. S.	10,272	34	5,073,400	147	52	275,300
Valleyfield, Que.	17,052	18	1,770,400	53	5	80,600
Vancouver, B. C.	275,353	1,085	301,424,200	6,443	1,691	13,851,900
Verdun, Que.	67,349	21	2,213,400	74	19	168,700
Vernon, B. C.	5,209	18	6,460,000	120	52	216,000

Table 11.--Wholesale Trade in Cities and Towns of 5,000 to 100,000 Population, 1941-Con.

An (x) indicates that figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Cities and Towns	Popu- lation	Number of estab- lishments	Total net sales	Number of full- time employees		Salaries, wages and commissions
				Male	Female	
			\$			\$
Victoria, B. C.	44,068	104	21,651,100	589	106	1,036,800
Victoriaville, Que.	8,516	13	3,332,800	104	7	133,100
Waterloo, Ont.	9,025	7	579,300	17	2	34,400
Welland, Ont.	12,500	21	5,584,500	91	19	139,800
Westmount, Que.	26,047	11	2,993,400	124	31	257,000
Weston, Ont.	5,740	6	558,600	13	1	16,600
Weyburn, Sask.	6,179	19	1,794,600	48	9	83,500
Whitby, Ont.	5,904	4	(x)	(x)	(x)	(x)
Windsor, Ont.	105,311	165	46,828,800	948	186	1,877,800
Winnipeg, Man.	221,960	917	488,093,900	6,338	1,626	12,743,300
Woodstock, Ont.	12,461	20	2,376,500	66	12	120,600
Yarmouth, N. S.	7,790	24	3,257,000	143	25	170,200
Yorkton, Sask.	5,577	25	6,210,200	176	19	259,600

